

1                   IN THE UNITED STATES DISTRICT COURT  
2                   FOR THE NORTHERN DISTRICT OF GEORGIA  
3                   ATLANTA DIVISION

4       IN RE: EQUIFAX, INC. CUSTOMER                   )  
5       DATA SECURITY BREACH LITIGATION                   )  
6    ) Case No. 1:17-MD-2800-TWT  
7    )  
8    ) February 9, 2018  
9    ) 10:09 a.m.  
10   ) Atlanta, Georgia

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11                   TRANSCRIPT OF THE HEARING ON APPLICATIONS FOR  
12                   LEADERSHIP POSITIONS  
13                   BEFORE THE HONORABLE THOMAS W. THRASH, JR.,  
14                   U.S. DISTRICT COURT JUDGE

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3 THE COURT: The fire marshal would be appalled. I  
4 tried to move this to the ceremonial courtroom where we'd have  
5 more space, but they have got a naturalization service going on  
6 there. So we're stuck here.

7 All right. This is a hearing on the applications for  
8 leadership positions on the Plaintiffs' side in this case, In  
9 Re: Equifax, Inc. Customer Data Security Breach Litigation,  
10 Case Number 17-MD-2800.

When I scheduled this hearing, my hope and intention was that I'd be able to hear from those who were applying for leadership positions and make a decision and announce at the conclusion of the hearing. I did that expecting there would be maybe 10 or 12 applications for leadership positions. Instead, I have 45.

1           It's also hot in here. We have asked to get the air  
2 conditioning turned down, but with this many people it may be  
3 difficult.

4           So in the order I issued yesterday, I said that I  
5 would hear from the applicants in the order in which their  
6 application is listed on the public docket. And that's what I  
7 intend to do and fully intend to go all day or as long as any  
8 of us can stand it.

9           Mr. Canfield?

10           MR. CANFIELD: Yes, Your Honor.

11           THE COURT: Could you come up to the podium, please.

12           So I have spent an enormous amount of time reviewing  
13 the applications this week; and anyone that just repeats what  
14 you said in your application is wasting your time, everyone  
15 else's time and my time. Yesterday a FedEx package was  
16 delivered to me, and I thought it was one of my usual greetings  
17 from a pro se litigant that I get often and didn't pay too much  
18 attention to it until after I finished reviewing the  
19 applications.

20           And then I did read it, and the FedEx package  
21 contained a letter that says: "Dear Judge Thrash, I'm writing  
22 to Your Honor about the Equifax data breach case. Enclosed  
23 please find a transcript and order from the Anthem data breach  
24 case which involves the work of Cohen Milstein, Stueve Siegel  
25 Hanson, Girard Gibbs and Lieff Cabraser. Also enclosed are a

1       bankruptcy filing and a complaint" -- accusing the person whose  
2       name I'm not going to read -- "of bankruptcy and loan fraud.  
3       These firms are applying to lead the Equifax case but did not  
4       provide you with the enclosed information of which you should  
5       be aware. Thank you for your attention, your service and  
6       looking out for the Equifax data breach victims. Sincerely, a  
7       concerned citizen."

8                  The Equifax package has what appears to be a return  
9       address of P. Johnson and an address in Minneapolis, Minnesota.  
10       And included was a complaint in a bankruptcy case, a voluntary  
11       petition for bankruptcy, a transcript of the hearing before  
12       Judge Koh in the *Anthem* case on February the 1st, 2018, and a  
13       copy of Judge Koh's order granting a motion to appoint a  
14       special master in that case.

15                 My courtroom deputy clerk, Ms. Sewell, also got an  
16       e-mail this morning opposing your application, Mr. Canfield.  
17       So I'm going to let you look at all this stuff and decide how,  
18       if any way, you want to respond to it.

19                 And, Mr. Balser, at some point in time if you want to  
20       see it, I will let you look at it also. Y'all are down the  
21       list so --

22                 MR. CANFIELD: Hopefully we will be reached today,  
23       Your Honor, which gives us a little time to look at this which  
24       is --

25                 THE COURT: You are 187, and I am starting at 130.

1 So you will have some time to look at it. I saw it so late  
2 yesterday I didn't have time to put anything on the docket or  
3 do anything other than look at it, but I did look at it.

4 MR. CANFIELD: Thank you for bringing it to our  
5 attention, Your Honor.

6 THE COURT: All right.

7 All right. First on the list is Tina Wolfson's  
8 application to be lead counsel for the consumer.

9 Mr. Balser?

10 MR. BALSER: Your Honor, I conferred with Mr. Worley;  
11 and we thought just as a housekeeping matter we might just  
12 dispose of the securities lead Plaintiff application before we  
13 dive into the consumer applications. Your order was entered  
14 not only on the consumer docket but also on the securities  
15 docket. Mr. Mixson is here on behalf of the Plaintiff. Alex  
16 Peurach is working on the securities litigation. I think all  
17 we -- I think my understanding is there's a non-contested  
18 application for lead Plaintiff status. So if it suits Your  
19 Honor, we could dispose of that and those people could go, and  
20 at least we'd have two fewer people in the courtroom.

21 THE COURT: That's at least progress, Mr. Balser. So  
22 ordered. I understand that's not contested. And we will deal  
23 with that appropriately. Thank you, Mr. Balser.

24 MR. BALSER: So may they be excused, Your Honor?

25 THE COURT: Certainly.

1 Ms. Wolfson?

2 MS. WOLFSON: Good morning, Your Honor. My name is  
3 Tina Wolfson. I'm a partner at the firm of Ahdoot & Wolfson,  
4 and I'm applying to lead the consumer case. First of all,  
5 thank you for not going in alphabetical order.

6 We are here to help Your Honor select the best  
7 counsel for the extremely important task of representing 145  
8 million victims of the Equifax data breach case. This task is  
9 even more important now that the Consumer Financial Protection  
10 Bureau's investigation has been halted. And without that  
11 investigation, there can be no enforcement action. So it's  
12 going to be up to the lawyers for the Plaintiffs here and the  
13 state attorney generals to get justice for these victims.

14 I know Your Honor understands that this task is about  
15 the best interest of the class. It's not about all the lawyers  
16 you see here or any politics that may go on behind closed  
17 doors. I read some rhetoric in the group applications  
18 basically asking you not to break up the band. I think you  
19 should ignore that, Your Honor. I guarantee you that whoever  
20 you pick, however you decide to mix and match us we are all  
21 going to get along. And if you give me the privilege of being  
22 a leader of that band, I can personally guarantee it.

23 I think it's going to take experience, efficiency,  
24 personal accountability and transparency to lead this case. I  
25 have been doing privacy cases for the consumers since the late

1       '90s. I have done significant work in most of the largest data  
2 breach cases such as *Target*, *Home Depot*, *Premera*, *Neiman*  
3 *Marcus*. But my work as lead counsel in the *Experian* data  
4 breach case which has recently concluded with a settlement is  
5 what sets me apart.

6                  Along with my incredibly talented co-lead counsel,  
7 Dan Robinson, who is also here today, I have thought about,  
8 researched, analyzed, briefed and argued so many of the unique  
9 issues that are going to come up in this case, unique legal  
10 issues having to do with the Fair Credit Reporting Act, the  
11 Gramm-Leach-Bliley Act; unique factual issues having to do with  
12 the type of information that these credit bureaus collect, how  
13 they store them, how they maximize the profit on using that  
14 data and the uncanny similarity as to how the breach occurred.

15                  In both cases, there was a very simple fix available  
16 through software updates. It was as easy as putting a bandage  
17 on a cut. Both credit bureaus were warned about this and  
18 simply failed to implement the easy fix.

19                  I'm intimately familiar with the technological  
20 aspects involved in conducting the necessary discovery to put  
21 these facts forward for Your Honor and for the jury. And there  
22 will also be a lot of unique discovery issues, the ESI  
23 protocol, how many -- which custodians to search,  
24 proportionality issues, privilege issues regarding the forensic  
25 reports. All of these things are going to come up. They have

1       been litigated in *Experian*, and these are just some of the  
2       examples.

3                 The class deserves this type of high specialization.  
4       The cure should fit the ailment here. And this high level of  
5       experience and high specialization will also lead to efficiency  
6       because we have done this already in *Experian*. The class  
7       should not have to pay for having the wheel reinvented.

8                 But also efficiency is just simply how I do business.  
9       We are a small firm, eight lawyers; but we make a big impact.  
10      Just as an example, in the *Neiman Marcus* case there were eight  
11      Plaintiffs' firms working on that case. But the seminal  
12      decision in front of the Seventh Circuit establishing Article  
13      III standing whether or not the actual harm from a data breach  
14      materialized that was the product of two attorneys, myself and  
15      my partner, Ted Maya. You don't need a huge army if you have  
16      the right person at the helm.

17                 And if you appoint me, Your Honor, I will be  
18      personally responsible for many efficiency protocols like those  
19      we implemented in *Home Depot* before Your Honor. I served on  
20      that PSC. And I will personally look over who's doing the  
21      work, what is the rate that they are charging, is this the  
22      appropriate person to do this. Bottom line is when you get our  
23      fee petition there will be no surprises.

24                 Finally, personal accountability and transparency.  
25       The way I wrote my application is what I can tell you how I

1 will lead this case. There's no padding. There's no fudging.  
2 There's no unnecessary self-aggrandization. For example, I  
3 didn't cite *Anthem* even though our firm was one of the first  
4 firms to actually file that case, and I technically did work on  
5 the case before lead was appointed. But I didn't cite that  
6 because once lead was appointed we were out. And I think Your  
7 Honor expects personal responsibility and transparency, and the  
8 class deserves it.

9 Thank you so much.

10 THE COURT: Thank you, Ms. Wolfson.

11 Next is Robin Frazer Clark.

12 MS. CLARK: Good morning, Your Honor.

13 THE COURT: Good morning, Ms. Clark.

14 MS. CLARK: May it please the Court. I'm Robin  
15 Frazer Clark. And I, like you once were, am a Georgia trial  
16 lawyer. And what I'd like to tell the Court is what I would  
17 bring to the leadership counsel, and that is a vast experience.

18 I have looked around -- I know every Georgia lawyer  
19 in here -- looked around, and with the exception of maybe the  
20 governor and Mr. Mixson, I think I have tried more cases in the  
21 state of Georgia than anybody in this room with the exception  
22 of His Honor. So I bring a lot of trial experience and  
23 knowledge and wisdom that accompanies that to this case.

24 I'm the only person to my knowledge that has been the  
25 president of Georgia Trial Lawyers, president of the State Bar

1 of Georgia and president of Atlanta Lawyers Club. And what  
2 that brings with it is ability to work with all types of  
3 lawyers. When I was president of the State Bar of Georgia, you  
4 know, it's 47,000 members. And it's not just Plaintiffs'  
5 attorneys. It's everybody, prosecutors, government lawyers,  
6 defense lawyers, everyone, including judges, state court  
7 judges. And that gave me a lot of wisdom and actually  
8 humility, very honored and humbled to have served.

9           But the Court's -- one of the Court's criteria is to  
10 be able to get along with other people. Let me tell you as  
11 president of the State Bar of Georgia with 47,000 members and  
12 the Atlanta Lawyers Club with our members of every type of law  
13 you have to be able to do that, to bridge the gap, build a  
14 consensus and work together, find common ground to work  
15 together. And that's what I do, Your Honor.

16           I'd just like to give one example of that building  
17 consensus and being able to find the common ground to reach a  
18 goal. Prime example is when I was president of the state bar  
19 the Supreme Court of Georgia came out with a case, *First*  
20 *American Title v. Villanueva*. I don't know if the Court  
21 remembers that case. But it permitted an assignment of a legal  
22 malpractice action to an estranged third party who had no  
23 connection to the original case.

24           And we felt that was bad for lawyers in Georgia and  
25 bad for citizens, and we needed to get a law passed to change

1       that. But that case came out on the 32nd day of the  
2 legislative session. But I reached out to Governor Deal's  
3 lawyer at that time, Randy Evans. And if you look at Mr. Evans  
4 and you look at Robin Frazer Clark, most people would think  
5 those are like oil and water, politically different, would  
6 never get along.

7           But Mr. Evans and I worked together, in eight days  
8 passed a law that prohibits assignment of legal malpractice  
9 cases. And Mr. Evans and I found common ground and worked  
10 together even though people from the outside would think that  
11 would never happen. But that's a prime example of my  
12 experience serving the bar and how that has resulted in change  
13 for the positive. So I bring that experience and that wisdom.  
14 I'd like to believe in this august group that also brings a  
15 sense of humility.

16           I'm a sole practitioner, but I have firms with me  
17 willing to work with me on this case. But I bring the sense of  
18 humility; and I represent typically the normal, everyday,  
19 walking-around Georgia citizen. And there is nothing more  
20 humbling than to be able to represent someone like that in our  
21 courts who has been injured.

22           So, Your Honor, I ask that you appoint me to the  
23 leadership counsel for what I bring, a vast sense of trial  
24 experience, knowing Georgia, knowing Georgia citizens and a  
25 sense of humility.

1           Thank you, Your Honor.

2           THE COURT: Thank you, Ms. Clark.

3           Next is Mark Goldman.

4           MR. GOLDMAN: Morning, Your Honor.

5           THE COURT: Good morning, Mr. Goldman.

6           MR. GOLDMAN: My name is Mark Goldman. I am from the  
7 Goldman Scarlato & Penny firm out of the very unusually happy  
8 Philadelphia area, applied for a position on the steering  
9 committee. I have over 30 years' experience as a class action  
10 attorney. And since the *Target* data breach in 2013, I have  
11 been working quite a bit on data breach cases. I am sole lead  
12 counsel on two of them, one pending in state court here in  
13 Georgia and one further along -- we are settling it now -- in  
14 Michigan.

15           As lead counsel in these cases, I have dealt with all  
16 aspects of data breach cases from vetting the proper claims to  
17 asserting the complaints to responding to motions to dismiss  
18 and the very nuanced standing on damages issues, leading  
19 discovery, vetting and working with experts and solving the  
20 law. I have learned that these are always hard-fought cases.  
21 They require true dedication. And these are cases that are  
22 incredibly important to our clients.

23           In addition to the two cases that I'm lead counsel  
24 on, I have worked on numerous others -- it's in my papers --  
25 including the *Anthem* case. In the *Anthem* case, my firm

1       represented 21 of 106 class representatives. And my main job  
2       in that case was to prepare these witnesses and defend them as  
3       each one of them were deposed.

4                  Lead counsel in that case asked me to help them  
5       prepare and defend some of the other firm's clients, and I did  
6       so. I would really welcome the opportunity to do that again in  
7       this case as a member of the steering committee. This process  
8       has helped me understand that in cases like this people,  
9       particularly elderly people, are very concerned, not just those  
10      who have experienced identity theft but those who are waiting  
11      to see if it's going to happen to them too.

12                 I have worked with many people in this room. I  
13       welcome the opportunity to work with them again. There's  
14       outstanding talent here. And everything else is in my  
15       application.

16                 Thank you.

17                 THE COURT: Thank you, Mr. Goldman.

18                 Next is Mr. Thomas Girardi.

19                 MR. GIRARDI: Good morning, Your Honor.

20                 THE COURT: Good morning.

21                 MR. GIRARDI: This is very nice. I would very much  
22       appreciate being considered for this nice position. I have  
23       gone through several of these cases. I'm very familiar with  
24       the law, standing, et cetera. I was the architect of  
25       resolution to try to take care of down-the-stream damages that

1 could happen to people.

2 I was a past president of the International Academy  
3 of Trial Lawyers, past president of the American Board of Trial  
4 Advocates. And I think I truly know how to get along with  
5 people which would be very important in this particular case.

6 Some nice things have happened to me. The Super  
7 Lawyers named me the number one lawyer in southern California  
8 for the past five years in a row. And, indeed, I was given a  
9 nice award of lawyer of the decade by the International Society  
10 of Professionals.

11 But I would do -- I would be very dedicated to this.  
12 It's a very interesting case, very complicated case. And the  
13 main reason I'd like to be appointed is my wife went to the  
14 school of architects and people here in Atlanta, and she  
15 thought this would be a great opportunity for her to get back  
16 to Atlanta and see all her old friends.

17 Anyway, Your Honor, I'd love to be considered. But,  
18 quite frankly, I know most of these folks here. And I think  
19 you could throw a dart and there would be a great committee  
20 that would work.

21 Thanks very much.

22 THE COURT: Thank you, Mr. Girardi.

23 Next is Lou Marino.

24 MR. GREGORY: Your Honor, Steven Gregory. That may  
25 be my Plaintiffs. I'm not sure, but I think that's one of my

1 Plaintiffs' names.

2 THE COURT: That's right, Mr. Gregory. This is  
3 actually you.

4 MR. GREGORY: I'll be Mr. Marino if you like, but  
5 Steven Gregory from Birmingham, Alabama, Your Honor. And we  
6 filed over there --

7 THE COURT: Steven Gregory.

8 MR. GREGORY: That's correct, for the Davis, Marino,  
9 Anthony and Huey Plaintiffs. I'm applying for a position, Your  
10 Honor, on the steering committee.

11 Your Honor, this case it seems to me is different  
12 from most of the other data breach cases that I have seen and  
13 read about primarily for two reasons. One is a qualitative  
14 reason in that with some of the other cases, a department store  
15 case or an internet service provider or a big-box case, the  
16 stolen data in those cases were ancillary to the core business  
17 of the company. Here, though, the stolen data are the core  
18 business of Equifax. And it seems to me that that raises the  
19 standard of care that might need to be applied here.

20 It's also different in a quantitative sense in that  
21 it's a very large case. There have been larger ones in terms  
22 of the number of class members, but 145 million class members  
23 is not a small case. And it's also different somewhat in scope  
24 in that the data stolen were almost comprehensive data. Almost  
25 everything that a data thief could dream of apparently was

1 downloaded in this particular case.

2 So it seems to me in a resolution of this case  
3 because of that, because of the scope, because of the size is  
4 going to have to pass muster not just with all of us and Your  
5 Honor but also with a lot of other people who will look at it  
6 in terms of regulatory people in Washington, Congress, but,  
7 most importantly, those class members. So whatever resolution  
8 there is needs to be commensurate it seems to me with the size  
9 and scope of the data breach.

10 Your Honor, on page 4 of my application, I cite to a  
11 recent article. It's last year in the Vanderbilt Law Review by  
12 a law professor who the title of the article is *Monopolies in*  
13 *Multidistrict Litigation*. So I would submit to Your Honor that  
14 in part using those arguments that she makes in that article  
15 the leadership structure here would benefit from the inclusion  
16 of a lawyer or two with broad experience in class action  
17 litigation but lawyers who are not necessarily the key players  
18 in data breach litigation, particularly, Your Honor, because as  
19 I mentioned this case is different in scope and size from other  
20 data breach cases it seems to me.

21 And, Your Honor, my qualifications and my experience  
22 are outlined in the application and in the CV that I attached  
23 to the application. And I would respectfully request that Your  
24 Honor appoint me to the steering committee.

25 Thank you, Your Honor.

1                   THE COURT: Thank you, Mr. Gregory.

2                   Next is Troy Giatras.

3                   MR. GIATRAS: Giatras, Your Honor.

4                   THE COURT: Giatras. Mr. Giatras.

5                   MR. GIATRAS: Thank you, Your Honor. And may it  
6 please the Court. I am Troy Giatras representing multiple  
7 states and jurisdictions, and I respectfully request the Court  
8 to appoint me to the steering committee in this case. Through  
9 three decades of legal experience in negligence, class action  
10 and trial-to-verdict cases will allow me to make valuable  
11 contributions and provide excellent legal services to the  
12 Plaintiffs' case.

13                  Very recently, Your Honor, I had the privilege of  
14 establishing the data breach precedential standard in federal  
15 court before the U.S. Court of Appeals for the District of  
16 Columbia. And I have argued personally before the United  
17 States Supreme Court and have had victories in capital crime  
18 criminal cases. Difficult tasks are not beyond my capability.

19                  This Court maintained a relatively small steering  
20 committee in the *Home Depot* case. But given that Equifax will  
21 exceed by at least ten times the number of victims, this  
22 steering committee can and should be slightly expanded with a  
23 few attorneys that will actually roll up their sleeves, put in  
24 the time themselves and personally perform the work. And I am  
25 one of them.

1           For over 20 years, I have been responsible for the  
2 reputation, work ethic and financial success of my firm. I do  
3 not take any of them lightly because no matter what happens  
4 here today I will still be responsible for all of them and my  
5 family tomorrow. On Monday I have the privilege of having my  
6 18 -- my son turn 18. He will register not only to vote but  
7 also for the draft.

8           The cases and causes that I have taken up over my  
9 legal career are not accolades for me. Instead, I hope that  
10 they are an inspiration for service for both my sons. I have  
11 built a practice of not living beyond my means; and that allows  
12 me the flexibility to invest the time, money and resources in  
13 the good fight and not just the fight that makes ends meet.

14           If I'm appointed, I will take my responsibility  
15 serious and I will pour my energy, time and my resources and  
16 creativity in this case, all the while while working with a  
17 team collectively. I will be the attorney on the case, I will  
18 be the responsible one for the work, and I will be the attorney  
19 that pulls my weight. I can bring ideas to the team that I  
20 believe can streamline and reduce unnecessary work, thereby  
21 maximizing the possible recovery for the class.

22           We must be mindful, Your Honor, that we are the  
23 stewards of the clients' potential future recovery; and we must  
24 use our resources wisely. I motion the Court for a position on  
25 the Plaintiffs' steering committee so that I can work

1       collectively and efficiently with a team that this Court  
2       selects. And if appointed, I will not cause the Court to  
3       regret its decision and I will work with the team.

4                  Thank you, Your Honor.

5                  THE COURT: Thank you, Mr. Giatras.

6                  Next is Mr. Daniel Robinson.

7                  MR. ROBINSON: Morning, Your Honor.

8                  THE COURT: Good morning.

9                  MR. ROBINSON: Counsel.

10                 Your Honor, my name is Dan Robinson from Robinson  
11       Calcagnie. I am applying for the position of co-lead of the  
12       PSC. Mindful of Your Honor's comments, I just want to make a  
13       couple points. Before I do, I just want to say you are blessed  
14       with so many experienced lawyers, many of which I have worked  
15       with and I hope to be able to work with again today in this  
16       case.

17                 I do believe data breach experience is critical. I  
18       think that I found ever since I was a prosecutor doing identity  
19       theft cases in New York County a data breach case is kind of  
20       like an individual case. You still have to prove it up. You  
21       still have to be able to show Defendants that you have proof to  
22       cause them to achieve a resolution.

23                 I think that commitment to work up a case was  
24       instrumental in our ability to settle the St. Joseph's case.  
25       It was 31,000 individuals whose medical information was

1 released. We got them amongst other benefits \$242 per person.  
2 It was a very good settlement for the class. As well as, as  
3 Ms. Wolfson mentioned, a recent settlement in *Experian* which  
4 was another credit reporting agency breach, Your Honor. And  
5 that was under two years in which we settled it.

6 I think if you ask the courts that I have worked with  
7 and worked for they will tell you that I work hard, I submit  
8 good briefs and I get along well with everyone on Plaintiffs'  
9 counsel and defense counsel because that respect is critical to  
10 achieving a just resolution for the class.

11 The other thing I want to say, Your Honor, is that I  
12 just want to extend my personal commitment to work as hard as  
13 possible, to always make sure that the Plaintiffs' side is  
14 being collaborative and cooperative and to achieve the most  
15 just and meaningful resolution possible for this class.

16 Thank you.

17 THE COURT: Thank you, Mr. Robinson.

18 Next is Shane Langston and Rebecca Langston.

19 MR. LANGSTON: If it please the Court, Your Honor.

20 I'm Shane Langston. I filed a petition, joint petition on  
21 behalf of myself and my law partner wife, Rebecca Langston,  
22 Langston & Langston. We have law offices in Mississippi and  
23 Texas. We have four lawyers in our firm. We are affiliated in  
24 this litigation with the firm Bailey & Galyen in Texas who have  
25 offices in many cities in Texas and an office in California.

1           Your Honor, I'm past president of the Mississippi  
2 Trial Lawyers. My partner wife is past president of the  
3 Mississippi Trial Lawyers. She's also immediate past president  
4 of Western Trial Lawyers. Troy who just spoke to Your Honor is  
5 current president of Western Trial Lawyers. He's from West  
6 Virginia, so it's not just west. But she's also past  
7 chairperson of -- chairwoman of the Women's Caucus of the AAJ,  
8 the associate -- American Association For Justice, Your Honor,  
9 which has about a thousand women strong in that organization.  
10 She's also past president of the Council of Presidents of AAJ  
11 which includes all 50 state presidents.

12           I say that, Your Honor, because we've -- as to point  
13 out that we can and we do work with many of the lawyers in this  
14 courtroom and have worked with them successfully, and we commit  
15 to continue working with them if we are chosen to be on the  
16 steering committee. That's what our application requests, Your  
17 Honor, to be on the steering committee.

18           Your Honor, I will be brief. We only -- we have made  
19 a commitment, my law firm has, to this litigation already. We  
20 have -- I don't have any deals with any of these lawyers in the  
21 courtroom as far as fee splitting or working on cases. But I  
22 do bring to this table, Your Honor, 2,000-plus individual  
23 clients that we represent, Equifax consumer victims, Your  
24 Honor.

25           And I say that, and Rule 23 of the Manual of Complex

1 Litigation doesn't -- one of the criteria is not how many  
2 clients you represent. I understand that. But we have made a  
3 tremendous commitment already, Your Honor, in interviewing  
4 these clients, getting data from these clients, getting  
5 documents from these clients.

6 One of the big issues in this case will be Article  
7 III standing, concrete injuries and traceability. And we've  
8 got a tremendous amount of data that we've already spent  
9 hundreds and hundreds of hours gathering, Your Honor. And  
10 we've spent thousands of dollars. Not only have we devoted  
11 many of our full-time staff to this litigation, including the  
12 four lawyers in my firm which have been to Atlanta on the  
13 Equifax litigation conference, but we've hired two additional  
14 staff that have been devoted solely to the Equifax litigation  
15 in gathering this data that I think would be very helpful to  
16 the litigation steering committee and the leadership.

17 Your Honor, we'd request that the Court consider our  
18 appointment to the steering committee. And I will make, of  
19 course, a commitment to Your Honor and to my distinguished  
20 colleagues that we will devote our human resources and our  
21 finances to advance this litigation on behalf of our clients.

22 And I will end by saying I don't have the  
23 qualification as my colleague, Tom Girardi; but I did introduce  
24 him once as a speaker at a legal convention. So I got that  
25 going for me.

1                   Thank you, Your Honor.

2                   THE COURT: Thank you, Mr. Langston.

3                   Next is Gardy & Notis.

4                   Are they a pass?

5                   (No response.)

6                   Next is Pitts Carr.

7                   MR. CARR: Thank you, Judge. I am Pitts Carr.

8                   You will be happy to know I am going to be very brief  
9                   indeed. I had everything I could say really about my  
10                  background in the application, and I'm not going to repeat  
11                  that.

12                  I want to emphasize that I'm applying as an  
13                  individual only in the event that the Susman group is not  
14                  certified by the Court or appointed by the Court as a group.  
15                  The only other thing I would say is I have served many of the  
16                  judges in this court over many years as liaison counsel and  
17                  also as lead counsel in many cases, so I don't need any  
18                  on-the-job training. I would be honored to serve if you  
19                  thought I was worthy of it and would do everything I possibly  
20                  can to honorably serve and ably serve the Court and the  
21                  clients.

22                  Thank you.

23                  THE COURT: Thank you, Mr. Carr.

24                  Next is Stephen Lowry of the Harris Lowry Manton firm  
25                  and William Murphy.

1                   MR. MANTON: Thank you, Your Honor. Jed Manton on  
2 behalf of Steve Lowry's application for leadership on the  
3 committee or as liaison counsel. The applications also have to  
4 do with Miles Clark who is seeking petition to be on the  
5 Plaintiffs' committee -- steering committee.

6                   Mr. Lowry had travel today that took him out of the  
7 country and certainly apologizes for his inconvenience for not  
8 being here. This will be the first time I have ever spoken  
9 about my partner where the rules of ethics and duty of candor  
10 to the Court apply.

11                 Having said that, I will absolutely say that  
12 Mr. Lowry would be a wonderful candidate for this Court and our  
13 entire firm is standing behind him. He does bring a unique set  
14 of experience mainly based on the verdicts that he has obtained  
15 in Georgia. He received the highest verdict in the state of  
16 Georgia in 2016, has had numerous verdicts in the eight-figure  
17 areas across a wide spectrum of cases from medical malpractices  
18 to product liability to federal tort claims act cases where he  
19 presented the facts either to a jury or to a judge in the FTCA  
20 cases.

21                 With the trial experience, I think it will aid and be  
22 efficient for the discovery process. Having a lawyer who is  
23 looking at the ultimate end goal of how the information is  
24 presented to a jury aids in knowing what paths need to be go  
25 down, what past awards can be, you know, foregone because it

1 may not be useful for obtaining the information for the  
2 ultimate trial.

3 Our firm would be honored to participate in this  
4 case. We have a wealth of experience in complex litigation  
5 through a number of different areas.

6 I'm also proud to support Miles Clark's application  
7 for the Plaintiffs' steering committee. Mr. Clark from Nevada  
8 brings a unique aspect of intense background into the FCRA  
9 aspect of the claims and in specifically the 1681(g) portion of  
10 the claims which are somewhat different and have been laid out  
11 in our application related to some of the other data breach  
12 issues. I think having someone on the steering committee with  
13 a passion for that particular aspect of this case will be  
14 helpful for the class as a whole.

15 Appreciate your time, Your Honor.

16 THE COURT: Thank you, Mr. Manton.

17 All right. Next is the Susman group's joint  
18 application.

19 MR. SUSMAN: Your Honor, I speak on behalf of the  
20 Susman group. I am applying to be lead counsel. Our liaison  
21 counsel will be Mr. Carr. And there are six others who are  
22 listed in our application who would seek to serve on a steering  
23 committee which I would be honored to lead.

24 There are four reasons that set our group apart from  
25 the other applicants. Ours is, first, the only group that

1 proposes a single lead counsel. I believe that having a single  
2 lead counsel would best promote the interest of the class, an  
3 efficient and effective management. A single leader encourages  
4 movement, not meetings. No private client would tolerate  
5 litigation by a committee.

6 Second, though our group is the smallest, we probably  
7 have more trial lawyers than any other group. We know how to  
8 cut through the noise of discovery and focus on what is  
9 actually necessary. If Equifax isn't willing to pay for the  
10 harm it has done, we will be able and ready to try the case and  
11 try it quickly. There is nothing like an early trial setting  
12 plus lawyers who do not flinch and are willing to go to a jury  
13 trial to get a good settlement.

14 Third, and most importantly, we are the only group,  
15 Your Honor, to propose a cap on fees based upon the actual  
16 benefits accepted by the class, a deal that is both novel and  
17 extremely competitive, something that would be considered by  
18 private clients would be the first consideration in selecting a  
19 trial lawyer. And we are the only group that proposes case  
20 management protocols that will allow us to produce a great  
21 result for the class at the least cost.

22 Finally, we are the group that has done the most to  
23 start the litigation by hiring the nation's most prominent  
24 experts and academic experts and testifying experts. We have  
25 retained them. They are ready to go for us. We do not see any

1 of the other applications identifying any experts that they  
2 have hired or even saying whether they have hired them. The  
3 Susman group is led by trial lawyers who will focus on doing  
4 what's necessary and only what's necessary to get the case  
5 ready for trial, not padding hours.

6 I have, Your Honor, had the privilege of starting a  
7 law firm, a commercial litigation boutique. We have been in  
8 existence for 40 years. We have 130 lawyers. Almost 99  
9 percent of our associates and partners clerked for a federal  
10 judge or Court of Appeals judge at the Supreme Court, more  
11 ex-Supreme Court clerks per capita than any other firm in the  
12 country.

13 And they have come with me and stayed with me because  
14 I'm fair, I give them good work, exciting work, and I let the  
15 young lawyers have a stand-up role in court. They get better  
16 experience. That's why we are attracting and keeping for so  
17 many years such highly qualified people. And if I have done it  
18 with my law firm, I think I can do it with an ad hoc law firm  
19 created of the lawyers in this room, all of whom I would be  
20 happy to work with in trying to bring this case to a fast and  
21 inexpensive conclusion.

22 Among the lawyers we have assembled, several are  
23 applying on their own; and you will hear from them briefly.  
24 Ms. Savett, Ms. Nast and Mr. Molo will address you briefly on  
25 the list down; so I won't repeat anything on their behalf.

1                   Mr. Schaffer, Mr. Goldenberg and Mr. Mason, their  
2 credentials are described in our papers. They are all  
3 competent lawyers with a vast amount of data breach litigation.  
4 As I said, we have hired and added to our team as of counsel  
5 the country's leading academic on privacy law, Professor Neil  
6 Holland, of the University of Pennsylvania.

7                   Ours is the only group that has proposed specific  
8 staffing rules. Efficient staffing is in my DNA as a trial  
9 lawyer who has spent my time representing individual Plaintiffs  
10 in the commercial litigation on a contingent-fee basis. I am  
11 responsible for an idea called Trial by Agreement which is a  
12 little website, trialbyagreement.com, which has been adopted  
13 widely. Lawyers should make agreements, should not fight.  
14 There should not be discovery disputes. It's a waste of time.  
15 What counts is what happens when you get in trial. Ninety-five  
16 percent of what happens before you get to trial doesn't matter,  
17 and any trial lawyer knows that.

18                   We believe in one task, one lawyer, one lawyer per  
19 deposition. No one will be paid to observe. And if the Court  
20 approves of the idea, we will agree at the beginning how the  
21 fee would be divided so no lawyer in the group will have any  
22 incentive to do unnecessary work to run up their lodestar and  
23 thereby claim a bigger portion of whatever fee you award.

24                   Focus and efficiency lead to speedy results for  
25 clients. We would like to see this case brought to a

1 conclusion by the end of the year. We are ready to move  
2 quickly.

3 Just to give you an idea of the reasonableness of our  
4 fee proposal, we'd cap our fee at 15 percent of any cash  
5 recovery plus 2 percent of any non-monetary relief actually  
6 received by the class. If you looked and compared that with  
7 the *Anthem* case where Judge Koh last week was very upset with  
8 what the lawyers from the Plaintiffs' side had done in that  
9 case -- her transcript is quite something to read -- she  
10 chastised the lawyers for employing 49 different law firms, in  
11 addition to the four she appointed, and for submitting a fee  
12 request for 38 million dollars.

13 Under our proposal, the fee request would have been  
14 capped at 15.5 million dollars. That's a big difference and  
15 something that the Court should consider in hiring a law firm  
16 and law firms to represent half of America.

17 The experts we have hired and we list in our  
18 application is Lukasz Lenart, the lead developer for Apache  
19 Struts; Stephen Slater, the leading security expert and  
20 consultant who is highly qualified. Steven Weisman is a noted  
21 speaker and author on the subject of identity theft.

22 We have the expertise, Your Honor. We have done the  
23 work. We are ready to go. We are ready to have our Rule 26  
24 conference as soon as we are appointed. We will not use any  
25 kind of cases that are not advanced by intricate organization

1 charts or proliferating the titles of lawyers on the  
2 Plaintiffs' side. That doesn't move the ball forward at all.

3 And, Your Honor, I'd be honored to serve as lead  
4 counsel of this group or in any capacity -- or as lead counsel  
5 with any other one you might -- anyone else you might appoint.  
6 And you will as I say be hearing from those in our -- on our  
7 steering committee who also would apply individually for a  
8 position if the Court does not decide to select the Susman  
9 group.

10 Thank you, Your Honor.

11 THE COURT: Thank you, Mr. Susman.

12 Next is Rosalee Thomas and Finkelstein Thompson.

13 MS. THOMAS: Good morning, Your Honor. May it please  
14 the Court.

15 THE COURT: Morning.

16 MS. THOMAS: Rosalee Thomas with my associate, Ebony  
17 Branch, of Finkelstein Thompson, LLP. And we respectfully  
18 request that I and/or Finkelstein Thompson be appointed a  
19 member of the Plaintiffs' steering committee.

20 As illustrated in our application and our firm  
21 résumé, our firm, Finkelstein Thompson, has been practicing  
22 class action litigation and data breach cases for over 40  
23 years. We have the willingness and ability to commit time and  
24 resources to this case. We were one of the pioneering firms to  
25 file data breach cases. In fact, Finkelstein Thompson

1       represented consumers in two of the first data breach cases in  
2       the Ninth Circuit which found standing for data breach victims.

3                 Additionally, we are located in Washington, D.C.; so  
4       should there be any congressional hearings or any regulatory  
5       hearings that a PSC member has to attend we are conveniently  
6       located in Washington, D.C. But equally as important, Your  
7       Honor, is the fact that our firm offers something that a lot of  
8       firms don't which is diversity.

9                 Women and minorities are often underrepresented in  
10      these MDL leadership structures. Our firm offers fully  
11      qualified minority women attorneys, including  
12      Caribbean-American, African-American and Asian-American women,  
13      one of whom speaks Cantonese which may prove helpful for the  
14      data breach victims. And we think it's important that this MDL  
15      structure promotes effective communications with minority  
16      communities. This is especially important because the data  
17      shows that minorities are often the ones being defrauded. So  
18      it's important that the MDL and the leadership structure  
19      represents the minorities who are directly affected by this  
20      data breach.

21                 So we ask that the Court consider this factor in  
22      selecting its PSC memberships and appointing myself and/or  
23      Finkelstein Thompson for the PSC.

24                 THE COURT: Thank you, Ms. Thomas.

25                 All right. Next is Steven Molo.

1 MR. MOLO: Morning, Your Honor.

2 THE COURT: Good morning.

3 MR. MOLO: I'm Steve Molo. And I'm here with my  
4 partner, Meghan Church, who is seated here in the first row of  
5 the jury box. Our firm, Molo Lamken, has offices in New York;  
6 Washington, D.C. and Chicago. And we do three things. We do  
7 business litigation, we do intellectual property litigation,  
8 and we do white-collar defense and investigations. And we do  
9 that in courtrooms across the country from the trial courts all  
10 the way to the Supreme Court of the United States, and we do  
11 that for clients around the world.

12 Now, we support Steve Susman and the team that has  
13 been compiled under Mr. Susman's leadership. Immodestly, I'd  
14 say that any member of our team, of the Susman team is  
15 qualified to serve as lead counsel; but collectively we felt  
16 that Mr. Susman would be the best leader and a single leader  
17 would be key. If, in fact, the Court decides that you don't  
18 want to pick a slate or pick our slate, our firm would  
19 appreciate being considered and would like to be appointed to  
20 whatever leadership for this case that you have so that we can  
21 participate in vindicating the rights of the millions and  
22 millions and millions of Americans that have been harmed by  
23 conduct that has been admitted to and resulted in firing the  
24 CEO of this matter.

25 Now, my firm and I personally have put a great deal

1       of time and effort and money into this case already. With  
2       Mr. Susman, the experts that he identified, we have actually  
3       gone into our pockets and paid these people some money and we  
4       have retained them. And these are the best people in the world  
5       to help with this case. No other group I don't think -- I have  
6       seen that people have referred to experts, but no one has  
7       actually identified what they've done in that sense.

8              Second, we have actually thought through -- at the  
9       time we filed the complaint in September, we thought through  
10       what is the proof in this case actually going to look like at  
11       trial, what would it actually look like and what discovery  
12       needs to be done to make that happen. And in September we sent  
13       a letter to King & Spalding and to Equifax and said, you know  
14       what, here are the documents, the categories of documents that  
15       we want you to hang onto, to freeze. We are going to be asking  
16       for these. Here are the categories of individuals that we are  
17       going to depose. We've thought through the case at a level  
18       that, again, it doesn't seem apparent from any of the other  
19       applications people have -- maybe they have done it, but they  
20       haven't explained it -- to be able to move forward with this  
21       case promptly.

22              And, last, we have researched and identified claims  
23       that no one else has brought. There are claims that we intend  
24       to bring in the amended complaint that we have not seen brought  
25       in any other data breach cases or certainly not in these cases.

1           Now, there's a -- obviously a group of very  
2 experienced and talented lawyers in this room seeking to have a  
3 position to be on this committee. And most of them from my  
4 review -- and I have read every one of their applications --  
5 they tout data breach experience. Some of those cases, some  
6 data breach cases turned out very well. Some of them didn't  
7 turn out so well.

8           And data breach experience I think is extremely  
9 important. It should be part of the mix here. But as the  
10 fiduciary of the class, this Court is charged with fielding the  
11 best team that's going to represent this class and bring swift  
12 justice and square off against one of the finest law firms in  
13 America in King & Spalding.

14           The stakes are very high. You can say -- I don't  
15 mean to minimize it. This is sort of like the Super Bowl of  
16 data breach cases. But no Super Bowl has been won by a team  
17 comprised of 11 left tackles going out onto the field. And  
18 when I look through those applications, I see a lot of left  
19 tackles. There's a lot of people with the same sorts of  
20 experience.

21           Our firm brings something different to benefit the  
22 class. We have the proven ability to get complex cases from  
23 the filing to trial as shown by some of the work already that  
24 we have done in the case. Secondly, we have the capacity to  
25 successfully brief and argue complex cases, nuanced issues that

1       the class is going to have to prevail on. There's some very  
2       significant legal issues here, and sometimes those issues as  
3       they have been decided in other circuits and in other district  
4       courts haven't gone so well for the Plaintiffs. We are the  
5       only firm that I have seen in any of the applications that has  
6       a very experienced Supreme Court advocate in my partner, Jeff  
7       Lamken, and has the track record of success that we have in  
8       Courts of Appeals and in the Supreme Court of the United States  
9       to deal with these sorts of nuanced issues.

10           And, last, we have the demonstrated willingness to  
11       fight for the very best deal for the class. Our work in the  
12       NFL case paints that picture quite clearly, what we were able  
13       to achieve after everyone else said this was the best that  
14       could be done. We are selective about the work that we do. We  
15       only want to be involved where we can add value. We believe  
16       that we can certainly do that here, and we would be honored to  
17       be given the opportunity to come forth and seek justice for  
18       this class.

19           Thank you.

20           THE COURT: Thank you, Mr. Molo.

21           Next is Sherrie Savett.

22           MS. SAVETT: Good morning, Your Honor.

23           THE COURT: Good morning.

24           MS. SAVETT: I am Sherrie Savett, chairwoman of  
25       Berger & Montague. I fully support the application of Stephen

1 Susman for sole lead counsel and his group. His group includes  
2 six PSC members. I am one of those members. If the Court does  
3 not appoint the Susman group as a group, I would like to be  
4 considered a leader in this case as a lead counsel or a member  
5 of the PSC.

6 Why should this Court select me among all these  
7 excellent lawyers to lead this case?

8 The short answer is, one, I have data -- data breach  
9 experience. I have been involved in seven data breach cases  
10 and, most particularly, co-lead counsel in the seminal *TJX*  
11 case, the first major data breach case, and the currently  
12 pending *Experian* case which was referred to by Ms. Wolfson and  
13 Mr. Robinson. I'm on the PSC there.

14 Number two, my firm has 62 lawyers and a 45-year  
15 track record of success in class actions. We have abundant  
16 human and financial resources to prosecute a case of this  
17 magnitude and complexity.

18 Three, Berger & Montague has significant and  
19 successful jury trial experience in class actions. Very few  
20 lawyers have actually tried class actions. We have. In the  
21 *Rocky Flats* case which was just resolved after 26 years in the  
22 federal court, went up to the Tenth Circuit twice and there was  
23 cert applied to for in the Supreme Court when it settled, we  
24 tried the case to a jury and achieved a verdict of over 500  
25 million dollars. Ultimately, we settled this case for 375

1 million dollars. And the members of our class received a  
2 hundred percent of their losses.

3 I have personally started trial in two class actions  
4 which settled in the middle of trial successfully. And I took  
5 another case up to the eve of trial literally two days before  
6 the trial was to start, and that was also successfully settled.  
7 We know, those of us that approach these cases with the  
8 attitude that the case can be tried, that preparing a case for  
9 trial is the very best way to get a great settlement and, as  
10 Mr. Susman said, moving it swiftly and quickly and not being  
11 afraid to go to trial.

12 I have appeared before Your Honor so that you have  
13 seen my work. I served as lead counsel in two securities fraud  
14 class actions, the *ValuJet* case and *Carley Capital v. Deloitte*  
15 & Touche. I argued and defeated Defendants' motions to  
16 dismiss. Your Honor authored reported decisions on both of  
17 those motions, and both cases resulted in favorable  
18 settlements. That was in the year 2000. We have all become a  
19 bit older since then.

20 THE COURT: And I'm a lot grayer.

21 MS. SAVETT: I support the conservative fee structure  
22 of the Susman group. The fee proposal is not dependent on  
23 lodestar but instead is linked to actual results received by  
24 the class. I would like to briefly drill down on a couple of  
25 these points. My data breach experience will be invaluable to

1 this case.

2 *TJX* was really the first major data breach case.

3 Hackers stole the personal information of 45 million consumers.  
4 So it was a big case, not as big as this one; but it was a very  
5 big case. The case settled for benefits of over 200 million  
6 dollars. The benefits were two years of credit monitoring and  
7 identity theft insurance, an 18 million dollar fund to  
8 compensate consumers for out-of-pocket losses and time spent  
9 mitigating the breach and injunctive relief to strengthen *TJX's*  
10 data security system. This settlement structure has been used  
11 as a template for most subsequent data breach settlements. It  
12 really became the model for settlements.

13 Former Chief Judge William Young of the District of  
14 Massachusetts praised the result as an excellent settlement  
15 containing innovative and groundbreaking elements. My current  
16 involvement in Experian informs me as well. As Ms. Wolfson  
17 said, *Experian* involves many of the same factual issues, legal  
18 claims, damage theories and defenses as Equifax.

19 I have produced excellent results for Plaintiffs in  
20 class actions for over 40 years while working collaboratively  
21 with many fine lawyers on both the Plaintiffs and the defense  
22 side. I was lead or co-lead counsel in dozens of class actions  
23 that settled for tens to hundreds of millions of dollars.  
24 These include some of the nation's largest securities fraud  
25 class actions. Examples are the *Rite Aid, Waste Management,*

1       CIGNA and MetaFix cases, each of which settled for between 93  
2 and 334 million dollars.

3           Last, many judges have specifically praised my work  
4 in class actions; and I have included their quotes in my  
5 submission. It would be a privilege and an honor to apply my  
6 lifetime of experience and expertise to seek a just recovery  
7 for the millions of consumers who have been harmed by this  
8 massive and serious data breach.

9           Thank you.

10           THE COURT: Thank you, Ms. Savett.

11           Ladies and Gentlemen, let's take a ten-minute break.  
12 Court's in recess for ten minutes.

13           (A short recess was taken.)

14           THE COURT: All right. Next is Roxanne Conlin.

15           Is Ms. Conlin here?

16           (No response.)

17           All right. Then next is Mr. William M. Murphy.

18           MR. MURPHY: Good morning, Your Honor.

19           THE COURT: Good morning, Mr. Murphy.

20           MR. MURPHY: It's a pleasure to be here. I  
21 appreciate the opportunity to address you and introduce myself.  
22 My name is William H. Murphy, III. I have applied to be lead  
23 counsel in this matter.

24           As we were preparing my papers, Your Honor, and as I  
25 was working with my team, I told them that our job was to

1 convince you that I was the right person at the right time in  
2 the right moment to lead this case.

3 Why am I the right person?

4 I am well qualified and uniquely qualified for  
5 reasons that I will share with you. I have led multiple  
6 complex class actions as lead counsel to successful and  
7 extraordinary resolution. But I may be the only person in the  
8 room other than the defense lawyers who has led the defense of  
9 multibillion-dollar consumer class actions, a class that  
10 extended across the country in multiple jurisdictions for  
11 multiple Defendants.

12 I have led deliberations among CEOs. I have made  
13 presentations in the boardroom, and I have strategized with  
14 general counsel. That has given me a unique understanding,  
15 Your Honor, an insight into the arc of these cases and what  
16 drives Defendants. That perspective has driven how we approach  
17 our Plaintiffs' cases. And I think the results speak for  
18 themselves.

19 Secondarily, Your Honor, trial experience matters.  
20 We have heard other applicants say it, but it bears repeating.  
21 I have participated in hundreds of trials, mostly jury trials,  
22 in federal and state courts as either lead counsel, co-lead,  
23 second chair and trial gopher, all types of cases, adversary  
24 proceedings and bankruptcy, federal criminal trials that went  
25 on for four or five months, complex civil cases in state and

1 federal courts.

2 In every case that we take, we work to prepare for  
3 trial from the beginning. And we are constantly working to  
4 build a winning case at trial, constantly thinking about things  
5 like proof, like the credibility of witnesses and our trial  
6 teams cutting through the noise of discovery. And as a  
7 third-generation lawyer, Your Honor, I have been taking  
8 cross-examination lessons since I was five. Having reviewed  
9 most of the applications, both our experience and our approach  
10 sets us apart.

11 Why is this the right moment?

12 Much has been written about the stranglehold of a  
13 handful of firms on complex MDLs and about the shocking absence  
14 of diversity and lack of women and people of color in the  
15 leadership of these cases. Many of the firms before you today  
16 have as a result of this built impressive track records and  
17 bring to you rich résumés and applicable experience. But often  
18 class members are deprived of the benefit of the unique and  
19 rich experience that a lawyer like me, like Ms. Savett and  
20 others bring to bear in approaching these cases in  
21 understanding how diversity is helpful, how diverse jurors and  
22 Plaintiffs think about things, how to make effective  
23 credibility challenges. And the list goes on and on. And all  
24 of that matters, Your Honor.

25 Your Honor, I have worked against or alongside many

1 of the lawyers in this room, Norm Siegel, Andy Friedman,  
2 Sherrie Savett. And I don't envy you this choice you must  
3 make, but it must be made. And you, Your Honor, have also  
4 asked us to make sure to inform the Court that we are able to  
5 collaborate and work cooperatively. And many of the lawyers I  
6 just mentioned and others in the room can attest to my  
7 collaborative spirit, my drive to achieve the best result from  
8 wherever it may come on a team and, yes, my absolute desire to  
9 win.

10 Why is this the right time?

11 Given the scholarly articles and the pronouncements  
12 of many courts, the JPML and the Duke study in which Your Honor  
13 participated leads us to one fundamental question: If not now,  
14 when?

15 And I believe the time is now, Your Honor. It is  
16 particularly important here that if you track U.S. demographics  
17 we have as many or more than 19 million African-American  
18 Plaintiffs, class members; and that matters. There must be  
19 credibility in the result. The members of the class nationwide  
20 must feel that they were represented. And when and if this  
21 case is resolved by settlement, that settlement must be sold as  
22 fair, equitable, reasonable to a broad spectrum of people. And  
23 our firm is unique in having the credibility and the civil  
24 rights profile and the background to be able to do that across  
25 the entire spectrum of the class.

1           But I'm not asking you to appoint me because I'm  
2 black, Your Honor. I'm asking you to appoint me because I am a  
3 first-rate trial lawyer with a real track record and a uniquely  
4 valuable defense experience who happens to be black which  
5 brings to the table a rich and different perspective, a rich  
6 and different history, a rich and different experience which  
7 would bring and add tremendous value to this case.

8           I thank you, Your Honor; and I appreciate your  
9 consideration.

10           THE COURT: Thank you, Mr. Murphy.

11           Next is Jason Doss.

12           MR. DOSS: Thank you, Your Honor. My name is Jason  
13 Doss. I'm the small business Plaintiffs' counsel. I represent  
14 the small business Plaintiffs in this case that consist of  
15 approximately 28 million businesses as well as their business  
16 owners.

17           My case is one of a kind. I have listed -- I am  
18 listed on Exhibit 1B of CMO-2. And we are -- I am also the  
19 only attorney that represents the small business Plaintiffs in  
20 this case. So I think these cases illustrate the importance of  
21 diversity, diversity in thought and diversity in background.  
22 And I think that's what I bring to the table here. And I'm  
23 trying to protect my clients' interests.

24           I presented the Court two days ago with a chart, a  
25 diagram that I hope the Court reviewed and looked at. But it

1 basically illustrates how different and diverse this case is  
2 and how different it is from other cases because of the fact  
3 that Equifax's data was stolen. That's their whole business  
4 model was to take information without the consent of any  
5 consumer. So this is not necessarily a consumer transaction.  
6 And they took the information, they determine who gets credit  
7 and who doesn't get credit, and they sell that information at a  
8 profit.

9 Businesses are treated differently than individuals.  
10 Businesses have their own credit scores. Businesses have their  
11 own credit reports. But unlike consumers who get free credit  
12 reports for their personal credit, businesses have to pay for  
13 those reports. And they are about \$99 apiece. That's what  
14 Equifax charges.

15 When this case was announced or when Equifax  
16 announced this data breach, it announced just like every other  
17 Defendant does when they have a breach they're going to offer  
18 free credit monitoring or some sort of a service to the harmed  
19 consumers. Nothing was offered to the small businesses. So  
20 even today as we're sitting here in this courtroom, if a  
21 business wants to do credit monitoring they have to pay \$5.99 a  
22 month from Equifax to do that.

23 I say that because I think that this case is unique  
24 and separate independent counsel is needed to represent the  
25 business credit relief interests of these small business

1 Plaintiffs. The reason for that is that the relief that is  
2 very valuable to a small business has zero value to a class  
3 member who was harmed in Equifax but is not a business owner at  
4 all. So, in other words, a free business credit report has  
5 zero value to an individual consumer that does not own a  
6 business.

7 Similarly, the relief that could be valuable to an  
8 individual non-business owner it may have very limited value to  
9 a business. And that includes, for example, credit freezes.  
10 It's a good thing for consumers to be able to freeze and  
11 unfreeze their personal credit. It has very limited value,  
12 though, for a business because anyone who runs a business knows  
13 it's going to disrupt operations to be able to have to freeze  
14 and unfreeze your credit.

15 A lot of the people that I'm seeking to represent are  
16 the clothing shops that operate on a revolving line of credit.  
17 One of my clients, Kademi, is from Mississippi. It's a gift  
18 shop. They operate on a revolving line of credit. They can't  
19 sit there and freeze and unfreeze their credit because they  
20 would go out of business.

21 Business credit identity theft and business credit --  
22 business identity theft and other similar frauds are a real  
23 problem. And as I stated in my application, a stunning fact  
24 that I actually learned after we filed the case is that if a  
25 business is hacked and is a victim of business identity theft

1       they typically go out of business within six months. So you  
2       think about that. Employees, you build a whole brand in the  
3       community that's based on your honor and it all goes away  
4       because of somebody that hacked the business owner's personal  
5       identifiable information.

6                   So we believe that the group is very large. We have  
7       filed two cases. We represent 16 individual business owners as  
8       well as 16 different and diverse business entities that  
9       includes partnerships, corporations, limited liability  
10      companies and things like that. I think it's very important on  
11      the front end to get this set up correctly, and it's going to  
12      take diverse thinkers to be able to do that.

13                  I have a very strong background, and I am a  
14       nationally recognized financial fraud attorney. I have  
15       represented investors all over the country and in other  
16       countries. I have done it for 15 years. I have seen the harm  
17       that fraud can cause a family. And I think that gave me the  
18       insights to be able to empathize and kind of take a step back  
19       when this data breach case was announced that I saw something  
20       no one else in this room saw, and that is that there's an  
21       additional class of people who are harmed and they need  
22       protections. And I'm seeking to do that.

23                  I have applied to be co-lead counsel even though I  
24       understand I'm one person. I have a firm I have support for.  
25       I'm willing to do everything I can to protect their interests.

1       But I think being co-lead counsel with someone who is  
2       protecting the consumer relief's interests would be a very good  
3       way for the Court to structure this leadership. And the reason  
4       for that is we have to think about things like who are going to  
5       be these named Plaintiffs. It just can't be non- -- all the  
6       non-business-owning consumers. It has to consist of probably  
7       non-business-owning individuals, business-owning individuals  
8       and business entities so that every group is protected.

9                  I have already demonstrated a willingness and ability  
10       to work with others. Prior to the first hearing we had, I  
11       worked with all the great lawyers in this room to work out that  
12       CMO-2 language because I think we needed more time to determine  
13       whether or not my case should go forward on a separate track or  
14       as a subclass. I don't necessarily have a preference. I just  
15       want to make sure that we think through this and get it right  
16       on the first time right at the beginning. Because if we don't,  
17       there's going to be problems that come up along the way. And I  
18       just hope -- and I'll end there.

19                  Your Honor, please, I will do my best to represent  
20       these unique businesses. And I respectfully request that you  
21       appoint me as co-lead counsel of this case.

22                  Thanks.

23                  THE COURT: Thank you, Mr. Doss.

24                  Next is the application of Stuart Davidson of Robbins  
25       Geller and Thomas Loeser of Hagens Berman and others' joint

1 application.

2 MR. DAVIDSON: Good morning, Your Honor. May it  
3 please the Court. My name is Stuart Davidson. I am a partner  
4 at Robbins Geller in their Boca Raton, Florida, office. I am  
5 standing here on behalf of myself, Mr. Thomas Loeser, a former  
6 federal cyber prosecutor with the Department of Justice who is  
7 a partner at Hagens Berman seeking co-lead counsel on behalf of  
8 the consumer Plaintiffs as well as on behalf of the entire  
9 Robbins Geller/Hagens Berman group.

10 If I can just ask my colleagues to stand so I can  
11 introduce Your Honor to them. On your right, Your Honor, is  
12 Mr. Nicholas Diamand who is a partner at Lieff Cabraser. Next  
13 to him is Ms. Cari Campen Berg -- Cari Campen Laufenberg, a  
14 partner at Keller Rohrback. And next to her is Ms. Jennifer  
15 Joost, a partner at Kessler Topaz.

16 And Your Honor may also already be familiar with my  
17 partner, John Herman, from my firm's Atlanta office who we have  
18 asked the Court to appoint as co-liaison counsel. Mr. Herman  
19 has tried several cases before Your Honor, so we'd ask for his  
20 appointment as well.

21 Your Honor, I could spend the next few minutes  
22 talking about my experience and my colleagues' experience in  
23 data breach cases and privacy cases and class actions  
24 generally; but I'm not going to do that. Each of us has worked  
25 with most, if not all, of the outstanding lawyers in this

1       courtroom, Your Honor. And no one here will question our  
2       abilities, no one here will question our experiences, and no  
3       one here will question our commitment to our clients and the  
4       classes that we represent.

5                  But despite all that experience, Your Honor, you  
6       probably don't recognize any of our faces and you probably  
7       don't recognize --

8                  THE COURT: I recognize Mr. Herman.

9                  MR. DAVIDSON: Except for Mr. Herman. That's an easy  
10       face to recognize. But you won't recognize our names or our  
11       faces for the rest of us; and that's really the reason why I'm  
12       standing here before you, Your Honor, because I believe very  
13       strongly that now is the time for the next generation of  
14       lawyers to take leadership roles in MDL cases and complex class  
15       actions.

16                  I know that the federal judiciary is concerned about  
17       so-called repeat players who keep getting appointed time and  
18       again to lead these large cases. And I would imagine, Your  
19       Honor, that as a judge that would make things quite difficult  
20       because on the one hand you, of course, want to appoint lawyers  
21       with proven experience and track records and resources and  
22       successes to make sure that the class is properly represented.

23                  But on the other hand, Your Honor, you want to give  
24       new lawyers an opportunity to lead cases and show that they too  
25       can achieve success in these types of cases. And I

1 respectfully suggest that my appointment and the appointment of  
2 my colleagues -- these are experienced and outstanding women  
3 and men from powerhouse law firms around this country -- can  
4 satisfy both of those important goals.

5                   And although I am on the executive committee in the  
6 *Yahoo* data breach case and my colleagues are in leadership  
7 roles in other data breach cases like *21st Century*, the truth  
8 is, Your Honor, that for years each of us has worked behind the  
9 scenes and side by side with our more notable named partners,  
10 Paul Geller, Steve Berman, Elizabeth Cabraser, Joe Rice. These  
11 folks were always the leaders, and it was us in these cases  
12 like *Sony* data breach and the *Volkswagen Clean Diesel* case and  
13 now the national opioids case that most of our firms are now  
14 leading. They were all the -- they were the names.

15                   But as I'm sure Your Honor can appreciate that in  
16 these mega-cases that our firms do day in and day out like  
17 *Volkswagen* and *Opioids* it's partners like us who are the  
18 workhorses. We're the ones that do the heavy lifting day in  
19 and day out to help the firm and to help our notable named  
20 partners achieve those successes. So despite our experience  
21 and despite our qualifications and our deep knowledge of the  
22 law, we are -- that we are deeply proud of, all of those  
23 successes that our firms have achieved, we are not repeat  
24 players. But we are dependable, we are experienced, we are  
25 knowledgeable, and we are resourceful players. Therefore, I'm

1       humbly asking Your Honor to appoint me and my colleagues as  
2       members of the Robbins Geller/Hagens Berman group as members of  
3       the leadership group for the consumer Plaintiffs in this case.

4                  And to be clear, Your Honor, we are not seeking  
5       leadership roles exclusively. We understand that there are  
6       many highly qualified lawyers in this courtroom, many of whom  
7       are my close, dear friends for the Court to choose from. And  
8       we all each of us both individually and collectively, Your  
9       Honor, would be honored to serve alongside any of the  
10      applicants that you choose.

11                 Your Honor, as Winston Churchill once said, we make a  
12       living by what we get, but we make a life by what we give. And  
13       I guarantee you with every fiber of my being that each of us  
14       will give everything we have, everything we have for you, for  
15       the class, for the Plaintiffs, for our clients if you give us  
16       that opportunity.

17                 I sincerely believe that younger but experienced  
18       partners who have worked for years behind the scenes to help  
19       obtain successful recoveries for class members should have an  
20       opportunity to show that they too can lead a case. And it does  
21       bear mentioning, of course, that each of us work at firms that  
22       are the largest and most successful class action firms in the  
23       country. Each of our firms individually have the resources to  
24       go up against a firm like King & Spalding; and collectively,  
25       though, we are a powerful force.

1           So I fully understand, Your Honor, the great  
2 responsibility that comes with a leadership appointment. And I  
3 ask Your Honor to trust my colleagues and myself with that  
4 great responsibility. We will not let you down if you give us  
5 that opportunity.

6           So I thank you very much for your time and for the  
7 opportunity. I really do appreciate it.

8           THE COURT: Thank you, Mr. Davidson.

9           All right. Next is Vincent Esades.

10          MR. ESADES: Good morning, Your Honor. I can still  
11 say that. Vincent J. Esades from Heins Mills & Olson in  
12 Minneapolis, Minnesota.

13          I think it's become apparent from already the people  
14 that have spoken that I don't think Your Honor can make a  
15 mistake today in the appointment. There's just extremely  
16 talented people here today. I had the pleasure of serving as  
17 the sole lead counsel on the *Target* data breach case, and I  
18 personally had the opportunity to work with many people in this  
19 room. Many of whom I worked with could independently have  
20 served as lead in the *Target* case, but we collaterally I  
21 thought did an excellent job, and I think that's one of those  
22 prime duties as a lead counsel.

23          I set forth my qualifications and everything else  
24 that I needed to say in my papers. So I thank Your Honor for  
25 the opportunity to introduce myself, and that's all I have.

1           THE COURT: Thank you very much, Mr. Esades.

2           Next is the application of Buether Joe & Carpenter.

3           Anybody here for that group?

4           (No response.)

5           Next then is the application of Dianne Nast.

6           MS. NAST: Just one more minute to say good morning,

7       Your Honor. Then it will be good afternoon.

8           I haven't had the opportunity to appear before you.

9       I did have the enormous pleasure of appearing for four years  
10      before Judge Shoob who I know we lost last year. He -- if  
11      that's what Georgia is like, he was an amazing judge.

12           As has been mentioned, I am supporting the slate --  
13      the Susman slate. I don't usually support slates because often  
14      they are put together based on debts owed or promises made for  
15      future. That wasn't done here. This slate that has been  
16      suggested to Your Honor is composed of very serious, highly  
17      professional lawyers, any one of whom could carry this case.

18           I put in my own application in the event that the  
19      Court does not pick the Susman slate. The Court was very  
20      generous with the page numbers that you gave us for submitting  
21      our applications. So in my application I have set forward in  
22      some detail a good sample of my professional experience, of my  
23      work with the bar which has been substantial and my awards and  
24      recognition.

25           My firm has the -- like most of the firms that have

1 spoken today has the financial resources and the personnel  
2 resources to conduct this case successful to litigation -- to  
3 conclusion. I pledge as I did in my papers that I will  
4 continue to work as I have always done cooperatively with  
5 anyone Your Honor appoints and with the defense counsel.

6 I will rely on my papers, and I pledge to the Court  
7 that if I am chosen I will devote my personal resources and  
8 those of my firm to bring this case to a quick as possible and  
9 successful conclusion either by judgment or by settlement.

10 Thank you.

11 THE COURT: Thank you very much, Ms. Nast.

12 Next is Melvin Hollowell.

13 MR. HOLLOWELL: Ready, Your Honor. I think I will be  
14 the first to say good afternoon, Your Honor. Melvin Butch  
15 Hollowell with The Miller Law Firm in Detroit, Michigan. I  
16 serve as the managing partner of the firm's Detroit office.  
17 And I'm here with my partner, Sharon Almonrode, who heads the  
18 firm's class action department. And here we are respectfully  
19 requesting appointment to Plaintiffs' steering committee.

20 Just very briefly, Your Honor, Miller Law Firm based  
21 in Michigan is one of the leading class action firms in the  
22 country. We represent the Plaintiffs in the *Baker* case now in  
23 the Eastern District of Michigan. And for over 20 years, we  
24 have served as lead or co-lead on numerous complex national  
25 class action matters across the country and have recovered over

1 three billion dollars in class actions for our clients.  
2 Representative of those are the *AIG* case, the *Wells Fargo* case  
3 or *General Motors* case or even the *EpiPen* case now where my  
4 partner serves on the Plaintiffs' committee.

5 We bring extraordinary in-house capabilities and  
6 resources such as e-discovery so that we can handle millions of  
7 pages of documents and be able to make sense of them for the  
8 Court and for the Plaintiffs in this case. So I have been the  
9 managing partner of the firm effective of January 1 of this  
10 year. Through December 31 of last year, I finished serving out  
11 a four-year term as the corporation counsel for the City of  
12 Detroit which is the city's chief legal officer under Mayor  
13 Duggan and what's going on there. But in both the private and  
14 public sector throughout my career, 33 years, I have handled  
15 class action matters with outstanding results.

16 I have a little bit of a different perspective as I  
17 was looking at the case, Judge. And that is in March of 2014  
18 we had a very significant data breach matter that involved the  
19 City of Detroit. So there was malware that came from a former  
20 Soviet Republic in Kazakhstan which affected 1,700 of our  
21 firefighters and EMS workers. And they employed what was  
22 called the Cryptolocker virus which basically locks down the  
23 account. And as a general rule, it's used to ransom the  
24 account. But as in this case, it exposes the firefighters' or  
25 the EMS workers' Social Security numbers, birthday, bank

1 account records and the like. It's very serious.

2                 And so under the Michigan statute -- and I examined  
3 statutes across the country -- under the Michigan statute, it  
4 calls for prompt disclosure. So on the inside working with the  
5 mayor and advising the head of the city council and working  
6 with our IT director our belief was that we needed prompt  
7 disclosure, and what that meant was going public. And I held a  
8 press conference within 24 hours of that data breach to, one,  
9 inform those individuals whose data had been compromised; two,  
10 to inform the public so that it was a transparent process;  
11 number three, to provide the kind of credit counseling that was  
12 available. And we were able to put a circle around those  
13 individuals and to protect that data. But it's important on  
14 the disclosure piece.

15                 I wanted to mention that and also that I have deep  
16 experience in running a very significant law firm, 70-plus  
17 lawyers. I oversaw the nation's largest municipal bankruptcy.  
18 By the way, we posted three-plus years of balanced budgets and  
19 we'll be out of receivership in March. And in that process,  
20 going to the issue of making sure that the Plaintiffs in this  
21 case are in their fee petition maximizing the return, at the  
22 end of the bankruptcy it was pretty much all done except for  
23 the lawyers getting paid and the consultants. And we had  
24 actuaries involved as well and others. And the fee examiner  
25 had presented his report. I objected to that report in front

1 of the Honorable Steven Rose who now stepped down, as well as  
2 in front of Chief Judge Jerry Rosen because I felt the bills  
3 were outrageously high.

4 Instead of trying that case in federal court, the  
5 chief judge ordered that it be mediated. And so for two weeks,  
6 I spent holed up in the federal district courthouse. And the  
7 result was we got 20 million dollars back for the taxpayers,  
8 and that goes to a firefighter or a police officer, and it was  
9 a very significant recovery. So I know how to sharpen a pencil  
10 is what I'm saying.

11 In terms of the damages on this, so I've dedicated  
12 most of my career, the better part of 20 years, as general  
13 counsel of the NAACP. In Detroit it's the largest chapter in  
14 the United States. In fact, it's the -- it's larger than the  
15 national NAACP. I have served also for the better part of ten  
16 years on the national NAACP legal committee. I have litigated  
17 these consumer issues in the federal courts very regularly,  
18 particularly as it relates to consumer issues.

19 I did by appointment of the governor serve as the  
20 consumer representative for the people of the state of Michigan  
21 and was also appointed as consumer representative to the  
22 National Association of Insurance Commissioners. I authored a  
23 330-page report dealing with issues just like this for  
24 consumers on credit scoring and the like. And so what we need  
25 to make sure is that in the -- particularly in the damages

1 phase that we are representing those, not just those of color  
2 but working class individuals who have been impacted by these  
3 kinds of data breaches.

4 I will say also that we have had an outstanding track  
5 record of working with all the fine lawyers in this room. By  
6 my count, 22 out of 45 we have worked with cooperatively and  
7 would certainly be willing and look forward to doing so in the  
8 future. And, therefore, Your Honor, I respectfully request  
9 this Honorable Court to grant this application for appointment  
10 to the leadership council.

11 THE COURT: Thank you, Mr. Hollowell.

12 Next is Jonathan W. Johnson.

13 MR. JOHNSON: Thank you, Your Honor.

14 May it please the Court. I'm applying to be  
15 considered for a member of the Plaintiffs' steering committee.  
16 My goal is simply to be of service to the class and my clients.  
17 I'm a solo practitioner. I represent 16 consumer Plaintiffs,  
18 and I'm local counsel to Mark Geragos for the Geragos firm with  
19 five additional Plaintiffs.

20 I'm a local attorney. I'm here in Atlanta. My  
21 office is about 20 minutes away from Equifax. And,  
22 accordingly, I won't have any travel expenses incurred if I  
23 need to take depositions here. Coincidentally, my spouse used  
24 to be employed at Equifax as a financial analyst.

25 I'm a certified public accountant which may also be

1 relevant to this case. And I have agreed to cap any fee  
2 request I would make in this case to an hourly rate of \$390, so  
3 I'm not seeking any kind of enhanced fee or award. My primary  
4 goal is simply to be of service to the class.

5 I have 25 years of experience litigating a variety of  
6 cases, including MDL cases. I recently concluded approximately  
7 200 cases in the MDL related to the British Petroleum  
8 explosion. And I have worked with some of the attorneys in  
9 this room before, and I am happy to pledge to commit to  
10 cooperate with anybody the Court selects.

11 That's it, Your Honor.

12 THE COURT: Thank you, Mr. Johnson.

13 MR. JOHNSON: Thank you, sir.

14 THE COURT: Next is Michael Galpern.

15 MR. GALPERN: Good afternoon. May it please the  
16 Court and counsel. My name is Michael Galpern, co-managing  
17 partner at the Locks Law Firm. And I'm here on my application  
18 for PSC membership.

19 Judge, I'm not applying to be the lead or co-lead. I  
20 think that there are other people who have practically more  
21 experience than I do in data breach. However, I am not without  
22 experience in data breach. My firm and I are on the PSC in *In*  
23 *Re Experian*. Two counsel have already addressed that. I have  
24 been on the PEC in the Yapstone data breach. And I'm currently  
25 involved with a number of counsel in this room on several other

1 data breach cases. So we certainly have deep and wide  
2 experience in data breach.

3 I have also been appointed lead or co-lead counsel in  
4 10 or 12 consumer classes throughout the state of New Jersey,  
5 all of which are documented in my application. I've been  
6 appointed by Judge Simandle to lead or co-lead several consumer  
7 classes, by Judge Martini, by Judge Patty Shwartz in New Jersey  
8 on several other cases.

9 Some of my experience is a bit unique in this  
10 department, and we haven't heard counsel speak too much of  
11 this. I was an adjunct professor of law for eight years at  
12 Rutgers University, and I think that part of being a good trial  
13 lawyer is the ability to teach.

14 The other thing I'd like to highlight, Judge -- and  
15 it's been said by a couple members who spoke this morning -- is  
16 trial experience is important. Trial experience is  
17 indispensable. I have lived my life by the motto of John  
18 Kennedy -- I don't negotiate cases out of fear, but I don't  
19 fear to negotiate. Every case that I have ever settled in my  
20 life, whether it's been a single class -- a single case or a  
21 single class I believe has been thoroughly and excellently  
22 prepared.

23 I have personally tried over 40 trials in my career.  
24 I have sat second chair. I have been the gopher as it's been  
25 referred to on a number of other cases. But I have handled on

1 a first-chair basis complex litigation trials, including class  
2 actions, including mass tort trials throughout the state and  
3 the federal courts of New Jersey as well as elsewhere.

4 I have handled every single aspect of a mass tort and  
5 a data breach. With regard to mass torts, I have done things  
6 such as document review. I have taken fact witness  
7 depositions. I have taken expert witness depositions. I have  
8 tried the cases. I have negotiated the MDLs.

9 Counsel from Chicago, Mr. Molo, mentioned you don't  
10 need 11 left tackles. You don't. But you need two good left  
11 tackles. And I have served the position of left tackle; and I  
12 could serve the position of running back, quarterback or wide  
13 receiver. I know how to work in a collegial environment, Your  
14 Honor.

15 I spent a year as a president of the New Jersey  
16 Association of Justice, our trial lawyer group. I was able to  
17 management the complexities and the egos and the point of views  
18 of 2,500 lawyers in the state of New Jersey. I have spent a  
19 year trying a -- leading a national group of trial lawyers,  
20 Worker Injury Litigation Group, WILG. Once again, I brought  
21 into a room either telephonically or in person over a hundred  
22 -- hundreds of our members and non-members all involved in  
23 similar issues to advance our agenda.

24 I know how to deal in a collegial environment, and I  
25 know how to be a team player. I have worked on numerous PSCs

1       in mass torts. I have worked on numerous class actions. I  
2       have worked on numerous data breaches. And I don't need to be  
3       lead counsel, but I do believe my experience will lend itself  
4       to moving this case forward.

5                  I understand that we are going to get one bite of the  
6       apple when it takes a deposition. I have taught dozens of CLEs  
7       on taking depositions. I understand we are going to have  
8       limited interrogatories. I have taught numerous CLEs on how to  
9       take effective discovery.

10                 Judge, just like everybody who stood before me, I  
11       pledge to you that if I'm honored to be on this PSC you won't  
12       regret your decision. I will give it 110 percent. I will be  
13       personally responsible for each and every component of my work.

14                 And, lastly, Your Honor, I understand that Your Honor  
15       is tasked with the task of appointing individual PSC members;  
16       but undoubtedly PSC members have to rely on their office for  
17       support. The Locks Law Firm has been doing mass tort class  
18       action work for over 50 years. It's in our DNA. We have  
19       offices in Philadelphia, offices in New Jersey, offices in New  
20       York. We handle not only individual cases but mass tort cases  
21       of every size and every variety, and we have been involved in  
22       quite a few of them.

23                 I am not one of the repeat players when it comes to  
24       PSC. I don't apply to every PSC, and I certainly don't get  
25       appointed to every PSC. But in this case respectfully,

1       although you've heard and seen many fine lawyers, many of whom  
2       I consider my friends, I do believe I have some unique  
3       experience that can help move this case forward; and I pledge  
4       to bring that experience each and every day on this PSC.

5                  Thank you for your time.

6                  THE COURT: Thank you, Mr. Galpern.

7                  All right. Next is the application of Spector,  
8       Roseman & Kodroff.

9                  MR. MIRARCHI: Good afternoon, Your Honor. My name  
10       is Daniel Mirarchi, and I'm from the firm of Spector Roseman &  
11       Kodroff. I am here with Robert Killorin from Faruqi & Faruqi.

12                 Your Honor may not remember, but I had the  
13       opportunity to address you at the last status conference in  
14       January. And I was here to request that claims brought by  
15       Plaintiffs who purchased credit monitoring and identity theft  
16       protection directly from Equifax and didn't receive those  
17       benefits proceed on their own track. I also submitted a report  
18       pursuant to Case Management Order Number 1 to support that  
19       position.

20                 Your Honor decided against separating the contract  
21       cases at that time. We understand and obviously respect the  
22       Court's decision. But the contract claims are distinct, Your  
23       Honor; and we respectfully request that they receive separate  
24       representation. And my firm stands ready to serve as either an  
25       interim co-lead counsel or in the alternative as a member of

1 the steering committee.

2 Now, I think I am roughly the 26th speaker up here;  
3 and nobody has mentioned these contract claims yet, Your Honor.  
4 And I think that's an indication of the type of treatment they  
5 will get moving forward. And these claims are distinct, and  
6 differences will manifest themselves early in the case right  
7 from drafting the initial pleadings all the way down through  
8 discovery and if settlement negotiations are reached at  
9 settlement negotiations and trial.

10 I also will rely on the application that we filed  
11 with respect to my firm. But I'd like to point out that  
12 Spector, Roseman & Kodroff and Faruqi & Faruqi have prosecuted  
13 large and oftentimes groundbreaking consumer, antitrust and  
14 securities litigation class actions; and a lot of those also  
15 included privacy and data breach cases as well. So we  
16 understand and can handle the intellectual, time and financial  
17 demands that prosecuting these cases will require. In other  
18 words, we will commit the necessary resources.

19 And, finally, Your Honor, I have not personally  
20 worked with a lot of the lawyers in this room; but I have  
21 worked with members of their firms in other cases or my firm  
22 has worked with either their firm or members of those firms as  
23 well. So as our track record suggests, we will be able to work  
24 alongside anybody Your Honor appoints to lead the case.

25 Thank you.

1                   THE COURT: Thank you, Mr. Mirarchi.

2                   All right. Next is the application of David Stone  
3 and Robert Magnanini.

4                   MR. MAGNANINI: Yes, Your Honor. Thank you. Bob  
5 Magnanini from Stone & Magnanini.

6                   Your Honor, like yourself, I think I'm a believer in  
7 British Prime Minister Benjamin Disraeli who apologized to the  
8 queen once for saying, "I'm sorry I wrote you such a long  
9 letter; I didn't have time to write a short one." So I'm just  
10 going to tell you what you are going to get from us if we're  
11 put on as lead counsel or Plaintiffs' steering committee.

12                  We have laid out the numerous class action matters we  
13 have been involved in. Our office used to be the New Jersey  
14 office of Boies Schiller & Flexner. Prior to that, I worked  
15 with Mike Chertoff from the U.S. Attorney's Office before he  
16 became Homeland Security secretary. So we come at consumer  
17 protection in cases like this in a slightly different manner.

18                  We are a somewhat unique firm. We are half billable  
19 and half contingent. And half or most of our contingent work  
20 is either class action or False Claims Act work. The False  
21 Claims Act is we bring cases on behalf of consumers but based  
22 on the federal or state governments making improper payments to  
23 people. In those cases, we've gotten recoveries of three  
24 billion dollars and two billion dollars. Now, those cases have  
25 taken 12 and 13 years to do which this case certainly doesn't

1 need.

2 This is a pretty unique case in that Equifax affects  
3 about half of the country. Oddly enough, no one in my family  
4 was affected by Equifax. Although, I was affected by a prior  
5 data breach case where the Office of Personnel Management left  
6 my top-secret information on their server which apparently they  
7 tell me the Chinese now have for my service as a  
8 counterterrorist guy for 30 years in the Army.

9 But, like I said, what I wanted to tell you was what  
10 you get from us is we do the work ourselves. The one thing  
11 both of us learned in the law schools we went to was zealous  
12 defense of the clients. My partner was the general counsel at  
13 the Yankees. And while you all may not like the Yankees down  
14 here, if you can work with George Steinbrenner you can work  
15 with anybody.

16 As I said, I spent 30 years in the Army as a  
17 counterterrorist and military intelligence officer, briefed at  
18 the White House. I briefed Tom Clancy for *Clear and Present*  
19 *Danger*. I was a ground commander at the World Trade Center. I  
20 have been to 78 countries working with foreign governments.  
21 And I have never had anything more difficult than getting  
22 NAMFCUs which are the National Association of Medicaid Fraud  
23 Control Units to do one thing at one time which is settle a  
24 case for the benefit of their populaces. So if I can herd cats  
25 like that, I'm sure I can help out here. And as they say, you

1 always need somebody from New Jersey to get a dirty job done.

2 Thank you very much.

3 THE COURT: Thank you, Mr. Magnanini.

4 Next is Richard Rouco.

5 MR. ROUCO: Rouco, Your Honor.

6 THE COURT: Rouco.

7 MR. ROUCO: Good afternoon, Your Honor. My name is  
8 Richard Rouco. I am a partner in the firm of Quinn Connor  
9 Weaver Davies & Rouco which has offices in Birmingham and  
10 Decatur, Georgia. My application respectfully requests that I  
11 be appointed to the Plaintiffs' steering committee, and I'm  
12 going to rely on the application largely to set out my  
13 credentials and experience in class action litigation.

14 I am co-counsel, Your Honor, in a case called *Rajput*  
15 v. *Equifax* with the firm of Artrip and Mastando. Mr. Rajput  
16 purchased credit monitoring services from Equifax for about  
17 three years prior to the data breach at issue in this case. I  
18 agree with Mr. Mirarchi that a separate -- at least a separate  
19 representation in the Plaintiffs' committee -- in the  
20 Plaintiffs' steering committee should be set out for  
21 individuals that have these contract-type claims against  
22 Equifax.

23 As a result, I respectfully request that the Court  
24 grant our application to be appointed to the Plaintiffs'  
25 steering committee in the capacity of a firm that's

1 representing or looking out for the interests of clients with  
2 direct contract claims.

3 Thank you.

4 THE COURT: Thank you, Mr. Rouco.

5 Well, I've heard 25 presentations; so we may make it.  
6 But I think we need to break for lunch, and that's not going to  
7 be easy for y'all. Our cafeteria down on LP is not really  
8 designed to serve this many people at one time. And if you all  
9 go down there, the whole thing will just collapse.

10 For those of you who are from out of town, there are  
11 few options. If you go out and turn right on Mitchell Street  
12 and then walk over the bridge and take the first left, there's  
13 the Elliott Street Pub, make really delicious sandwiches. But  
14 they are really good because they take great care and it takes  
15 a little while to make them.

16 If you keep walking past the fire station, there's  
17 Smoke Ring Barbecue which is pretty good barbecue. You can  
18 walk over to the Mercedes Stadium, and there's a restaurant in  
19 there that's open for lunch called Auntie B's that's pretty  
20 good. And you can also walk over to CNN where there's a food  
21 court.

22 The problem with all of those options is you are not  
23 going to have time to go there, order and eat and be back by  
24 1:30. But if you want to do that and you have already spoken  
25 and you want to have a decent lunch, that's fine. And you are

1 not going to be penalized for getting back late, I promise you.  
2 If you are way down on the list and you want to go and get a  
3 decent lunch, you are not going to be penalized for getting  
4 back late.

5 The only ones that will be penalized for getting back  
6 late are the next ones on the list which is Mr. Graifman,  
7 Mr. Hagstrom, Mr. Bailey and probably Mr. Bennett. But anybody  
8 else that wants to come in late it's not a big deal. It's not  
9 going to be a problem. You're not going to get any demerits.

10 So let's take one hour for lunch, and we will resume  
11 at 1:30.

12 Court's in recess until 1:30.

13 (A lunch recess was taken.)

14 THE COURT: All right. Next is Mr. Gary Graifman.

15 MR. GRAIFMAN: Good afternoon, Your Honor. Gary  
16 Graifman, Kantrowitz Goldhamer & Graifman. In light of Your  
17 Honor's admonition, I skipped the barbecue lunch and ate  
18 downstairs.

19 THE COURT: Sorry about that.

20 MR. GRAIFMAN: As class action Plaintiff lawyers, we  
21 have the privilege and also a great responsibility to prosecute  
22 these cases on behalf of a large number of consumers who have  
23 been injured to seek compensation and equitable relief and in  
24 this case consumers who have had their lives disrupted or worse  
25 where you have a data breach of staggering magnitude in which

1       the holy trinity of personal identifying information was stolen  
2       -- name, address, Social Security number, birth date and in  
3       some cases driver's license information and credit card  
4       information as well.

5                   So it is with an understanding that this is a very  
6       important case and with great humility that I apply for the  
7       position on the steering committee. And I can assure Your  
8       Honor if I am appointed I will bring to bear the same  
9       resourcefulness, experience, skill and commitment that I did  
10      when Your Honor appointed me as a member of the *Home Depot*  
11      steering committee in which I had the pleasure and privilege of  
12      serving.

13                  In that case, it was crucial that we demonstrate that  
14       the company either knew or should have known of the security  
15       vulnerability that led to the data breach. And my firm and I  
16       uncovered, documented and wrote for the most part that section  
17       of the master complaint that dealt with the company's absolute  
18       knowledge of that vulnerability; and we had the documents and  
19       evidence to prove it.

20                  And I raise that because as many attorneys here have  
21       stated, I know being a trial attorney sometimes the valuable  
22       method by which we focus our attention on really what's  
23       important. I've been doing class action litigation since the  
24       1990s; but I also through that period and before tried complex  
25       commercial litigation cases, perhaps one every two or three

1 years. And it was -- I consider myself first a trial lawyer  
2 and then someone with a substantial amount of class action and  
3 data breach class action experience; and I believe that that  
4 focus and approach is what allowed me to get the evidence that  
5 we used as a team in the *Home Depot* case and led to, I believe,  
6 a relatively quick and very substantial settlement.

7 It's that kind of focus also that makes me an  
8 efficient lawyer. And if Your Honor were to compare the  
9 lodestar of the various members of the leadership structure in  
10 the *Home Depot* case, you would find that I and my firm had one  
11 of the lowest lodestars in the case. And in light of the issue  
12 with regard to *Anthem*, I think that might be one of the  
13 considerations. We didn't do any less work or any --  
14 contribute anything less than any of the other members, I  
15 believe; but we did do it in an efficient manner.

16 With regard to working with others, as I've said, I  
17 have worked with a number of the firms here who are vying for a  
18 position on the *Home Depot* case and in addition to those  
19 attorneys who signed off on the Case Management Order Number 2  
20 which I believe were about 62 firms. I have worked directly  
21 and personally with about half of those firms and still work  
22 with a number of those firms in cases.

23 So I think that I would submit that I would be a very  
24 valuable asset to the steering committee with any group or  
25 group of individuals that Your Honor were to appoint in this

1 case, and I would be privileged to serve in that capacity  
2 again.

3 Thank you.

4 THE COURT: Thank you, Mr. Graifman.

5 Next is Richard Hagstrom with Hellmuth & Johnson.

6 MR. CASHMAN: Good afternoon, Your Honor. My name is  
7 Michael R. Cashman. I am appearing here for Mr. Hagstrom who  
8 had an irreconcilable conflict and also for the Hellmuth firm  
9 for our application to the Plaintiffs' steering committee on  
10 the consumer group. Mr. Hagstrom has over 40 years of  
11 experience in complex commercial matters, and I have 27 years  
12 working side by side with Mr. Hagstrom.

13 I'm just going to highlight a couple points since we  
14 have had a lot of time already this morning and some  
15 redundancy. I want to emphasize, first of all, that we are  
16 committed to the best interest of the class as demonstrated by  
17 the fact that we're willing to try and have tried a class  
18 action consumer case on more than one occasion that would be  
19 similar to this.

20 And, specifically, we tried for three months a  
21 consumer class action antitrust case against Microsoft on  
22 behalf of the consumers in Iowa and seven weeks of trial  
23 against Microsoft in Minnesota, both of which resulted in the  
24 highest settlements in any state against Microsoft. So we  
25 believe that gives us a unique perspective on these kinds of

1 cases because we are willing to try the case, and we have tried  
2 the case, and we know what it takes to prepare the case and put  
3 it in a position either for the best result at trial or a  
4 settlement.

5                 The second point, Your Honor, that I would like to  
6 make is that we have unique experience because through  
7 Mr. Hagstrom's career and my career we have represented both  
8 Defendants and Plaintiffs in class action work. So we know  
9 what the perspective is from the defense side and how to  
10 achieve the best result on behalf of the class when we are  
11 working for the Plaintiffs.

12                 Thirdly, Your Honor, the diversity issue. We aren't  
13 repeat players in this area. And, also, we think we need some  
14 Minnesota nice involved in this to get some geographic  
15 diversity from the Upper Midwest as we have consumers all over  
16 the country. And our experience would be unique and contribute  
17 to a successful result in this case on behalf of the class.

18                 We respectfully request appointment to the  
19 Plaintiffs' steering committee.

20                 THE COURT: Thank you, Mr. Cashman.

21                 MR. CASHMAN: Thank you, Your Honor.

22                 THE COURT: Next is Benjamin Bailey.

23                 MR. BAILEY: Thank you, Your Honor. And I appreciate  
24 the warning about lunch. I have been sitting in the furthest  
25 corner for the duration of the thing, and it's an interesting

1 perspective.

2 I want to talk about three aspects or issues in the  
3 case and what I would do with them if you were to put me on the  
4 steering committee. My law firm is based in Charleston, West  
5 Virginia, and offices from Boston to Birmingham on the East  
6 Coast.

7 King & Spalding is a thousand-lawyer firm. They were  
8 named by U.S. News & World Report the law firm of the year in  
9 mass tort and class actions, top ten litigation powerhouse 2016  
10 in Law 360 and data privacy group of the year by that same  
11 organization. The team you are putting together has to deal  
12 with that for reasons that we would love to be on that team.

13 I have one thought about that team. My firm working  
14 with all kinds of people in this room over the course of the  
15 years we try consumer cases. We have resolved limited funds,  
16 class actions. And we have worked extensively with state  
17 regulators in a case like this where their interests overlap.  
18 We would like to do that again.

19 I called Rich Dubois at the National Consumer Law  
20 Center yesterday. And one of the things I would do if I'm not  
21 on the committee that I would urge whoever is to do is to call  
22 them and tap their expertise and make sure they're involved in  
23 making sure whatever happens here is consistent with the goals  
24 of protecting consumers across the country and in all the  
25 several states.

1           Second, my law firm, I'm not sure who repeat players  
2 are. My law firm does Plaintiffs' work and defense work. I  
3 have tried Plaintiffs' cases, civil defense cases, criminal  
4 cases and pro bono cases with The Innocence Project in the last  
5 five years. That's what we do. We take these applications  
6 seriously. I don't apply for them all the time, and we only do  
7 that when we think we have something to add.

8           In my application, I should have mentioned more fully  
9 three folks in my law firm, Judge Tom Bennett who was the  
10 bankruptcy judge in Jefferson County, Alabama, bankruptcy which  
11 was the biggest municipal bankruptcy in history until our  
12 friend from Detroit usurped his title; Kevin Barrett who is a  
13 bankruptcy lawyer in New York; and our in-house financial  
14 analyst, Pratik Budhdev. That's spelled B-u-d-h-d-e-v. They  
15 are all on our website.

16           In a case like this where Equifax has estimated in  
17 its securities filings that the damages are between 56 and 110  
18 million dollars, even at the max that's only 75 cents a person.  
19 So I submit to the Court that the usual damages models here  
20 aren't going to apply.

21           And one of the things we have done in a bunch of  
22 cases before and with these folks -- and I'm sure other firms  
23 have -- but is anticipate issues that involve the size of the  
24 company and its ability to meet with -- meet and deal with the  
25 damages ramifications or structuring a way to go forward that

1 works for everyone. We're comfortable doing that.

2 And the last thing I would like to mention, Your  
3 Honor, and it's just -- it's something that I have seen in all  
4 these cases that we have settled recently or when we are  
5 dealing with classes that have been confronted with stuff that  
6 technology can do to you and you don't know it was done, my  
7 dad's 92 and my mom's 91. When I left Cambridge,  
8 Massachusetts, shortly after you did, our -- I feel like my --  
9 our perspective on privacy and our sensibilities are different.

10 And one of the issues we have confronted in settling  
11 cases recently and I promise the Court we'll work on here if I  
12 get to do it is how to explain and make sure that the interests  
13 of folks my parents' age or folks in our cohort are taken care  
14 of in terms of explaining what happened, trying to find out  
15 what happened to them and dealing with the very different  
16 understanding of damages they face from those that are  
17 confronted by the 20-year-olds and the 30-year-olds and the  
18 other folks who are maybe more comfortable with the technology  
19 and privacy and what all of that can do to you but where the  
20 impacts on them are going to last -- could last their  
21 lifetimes.

22 That's all I have. Thank you for your time.

23 THE COURT: Thank you, Mr. Bailey.

24 MR. BAILEY: I'll go back to my corner. Thank you.

25 THE COURT: I think next is Mr. Leonard Bennett.

1                   MR. BENNETT: Good afternoon, Judge. May it please  
2 the Court. My name is Leonard Bennett, and I'm speaking on  
3 behalf of myself and a actually Fair Credit Reporting Act  
4 consumer advocate competitor, Jim Francis.

5                   I came in this room here, and I know two categories  
6 of lawyers. I know the Equifax lawyers because no one in the  
7 history of that company has litigated as much and has taken as  
8 many depositions, had as many class action settlements and been  
9 beaten up so badly often by what has got to be the best defense  
10 team amongst the major big threes.

11                  And then I know a number of the lawyers either  
12 themselves or by their law firm who have brought us in to  
13 handle their Fair Credit Reporting Act part of the case. They  
14 are fantastic firms, and you have heard from them.

15                  I know that in Governor Barnes' group who also like  
16 me is on the National Consumer Law Center that you have just  
17 heard about, partner's counsel, has Morgan & Morgan who has  
18 brought us in to handle their Fair Credit Reporting Act class  
19 cases in Florida and Cohen Milstein that brought me in to  
20 co-counsel so they could adequately represent the attorney  
21 general of Mississippi in litigation against the credit  
22 reporting agencies.

23                  My firm in Virginia, it's based -- we have three  
24 offices. It is based in Newport News. We litigate nationally.  
25 This Court has approved me twice as class counsel in Fair

1 Credit Reporting Act class cases. We for quite sometime in all  
2 of our discovery with Equifax, whether it's documents,  
3 witnesses, databases, have flown back and forth between  
4 Richmond and Atlanta quite so much.

5 You have my résumé -- 2017 consumer lawyer of the  
6 year, the Board of Public Justice, the NCLC matter. We give a  
7 giant chunk of our fee away as I would if you appoint me here  
8 for legal services and public interest work.

9 You have the PLI background, the fact that I was  
10 asked 15 years ago by an Equifax defense lawyer to co-teach for  
11 the Georgia State Bar, the CLE, and watch in the audience while  
12 lawyers that still work for Equifax internally took notes as I  
13 taught -- flattering. And it was a new building. It's  
14 probably an old one now. But I was offered the chance to take  
15 my depositions in the Atlanta building.

16 My background as a class advocate at getting almost  
17 maybe three-quarters or more of the multimillion-dollar Fair  
18 Credit Reporting Act class cases, at negotiating real credit  
19 monitoring, respectfully not the credit monitoring that was  
20 obtained in *Home Depot* but real credit monitoring such as I  
21 negotiated in a case that now is being administered for three  
22 million Equifax consumers with no release and the prime,  
23 full-bodied product, credit monitoring product that people pay  
24 a lot of money for, not the one they construct to sell in data  
25 breach cases, I have that background.

1                   Jim Francis as well like me has tried class consumer  
2 reporting cases. He beat me now. His verdict against  
3 TransUnion last year was 60 million for 9,000 people in the  
4 Central -- or the Northern District of California.

5                   And if you don't choose me and if you don't choose  
6 Jim to be on the steering committee despite our success, that  
7 I'm certain will be a wise move but would not be a wise move if  
8 you did not insist that amongst these fantastic slates that are  
9 arguing to Your Honor that they have tremendous data breach  
10 experience that you ensure that you have someone who actually  
11 has fair credit experience, significant.

12                  Here, with all due respect, the data breach part of  
13 this case is easy. Equifax has admitted essentially -- it  
14 won't say negligence, but it has admitted the conduct. No one  
15 in this room would think that's the fight. And there's no  
16 doubt unlike some of the cases that have had standing issues  
17 that this data was stolen, that there will be injury, not --  
18 with all respect to the Defendant, this Court will not find  
19 there is no injury there in this case.

20                  The challenge is where this Court goes for a remedy.  
21 Because with all due respect, a *Home Depot* remedy will not  
22 work. A hundred and forty-three million people can't claim in  
23 for cash. And as an identity theft specialist in here, they  
24 may not suffer the harm until long after the injury event has  
25 occurred and so couldn't establish the harm that was required

1 to claim in *Home Depot*.

2 This Defendant has already offered credit monitoring.  
3 And even in our cases where we have included that, our *Soutter*  
4 *v. Equifax* case settled for 90,000 Virginia consumers a few  
5 years back. Class members would get credit monitoring for two  
6 or three years or get \$182 cash. And the credit monitoring has  
7 now become almost valueless because it's so easy to get. It's  
8 so free, and so many people have it.

9 So the Court will have to oversee a remedy that  
10 solves the problem going forward like the injunctions that we  
11 negotiated that I wrote with the credit reporting agencies  
12 regarding how bankruptcy data is reported, that I was doing  
13 lunch with an industry competitor as to how judgments are going  
14 to come off credit reports in complete fashion now.

15 You are going to need someone who can work on a  
16 remedy. And it doesn't have to be me, and I'm not here because  
17 I need this Court to provide a means to staff all my associate  
18 work. They're busy. But this Court has to insist that whoever  
19 you appoint, Your Honor, builds that in, fair credit or  
20 consumer reporting experience.

21 We endorsed a slate, the Robbins Geller slate,  
22 because they committed to that process. I'm confident that the  
23 other slates, Mr. Worley's slate that follows this argument, to  
24 the extent the Court is unsure, he has been fantastic in  
25 herding cats between hearings -- and I'm sure the Court has

1 your own impressions that are all favorable -- or what would  
2 follow with Governor Barnes's group, also good with all-stars.

3                 The Court cannot go wrong on data breach experience  
4 and a good-quality litigation, but you have to make sure that  
5 this unique component is built in and that you receive a  
6 commitment from whoever you appoint that that's going to be  
7 happening. If it does not happen to be Len Bennett, it should  
8 be as Ben just said the National Consumer Law Center.

9                 Shedding false modesty, I literally wrote the book on  
10 discovery of Equifax -- literally. The National Consumer Law  
11 Center's treatise on consumer reporting, the chapter on  
12 discovery I wrote -- you can tell because the public school  
13 grammar faults that you may see in there -- and a subsection on  
14 Equifax from scratch.

15                 So you can't go wrong with us. You can't go wrong  
16 with the National Consumer Law Center or Mr. Francis or others  
17 who may have that experience if they are there. But you will  
18 go wrong, Your Honor, if you do not require commitments from  
19 whoever is your lead or co-lead or whoever's slate you choose  
20 that Fair Report Credit Reporting Act competence, particularly  
21 as to remedy, be built into their leadership structure.

22                 Thanks, Judge.

23                 THE COURT: Thank you, Mr. Bennett.

24                 Mr. Worley?

25                 MR. WORLEY: Good afternoon, Your Honor.

1                   THE COURT: Good afternoon.

2                   MR. WORLEY: I'm here today speaking on behalf of a  
3 group, so I'd like to take a moment to introduce the members of  
4 the group to the Court. We have Ben Barnow and Tim Blood who  
5 are proposed co-lead counsel; David Bain, our proposed liaison  
6 counsel; and our proposed executive committee, Gayle Blatt,  
7 William Federman, Janine Pollack, Judge Kevin Sharp and Lesley  
8 Weaver.

9                   I introduce these lawyers to you because these are  
10 the lawyers who are going to be running the case. These are  
11 the lawyers that you are going to be looking to to protect the  
12 interests of class members. It's not going to be associates or  
13 not other partners. It's going to be these lawyers who are in  
14 front of you today, and we thought it would be important to be  
15 here.

16                  We have very consciously put together a data breach  
17 law firm, and we're asking you to hire us today or shortly  
18 after today to represent the class members here. We have a  
19 very good mix of experiences. We have specific and  
20 complementary skills. To name just two examples, Mr. Blood has  
21 extensive experience coordinating private litigation with the  
22 Federal Trade Commission. Ms. Weaver has experience  
23 coordinating with state attorney generals in the Volkswagen  
24 litigation. Those are both important qualities that will be  
25 extremely useful in this case.

1           We have a record of efficiency. We have a history of  
2 lean but appropriate staffing. We realize that class members  
3 are being hurt as we speak, so we are committed to exploring an  
4 early resolution of this matter if it's possible. We bring two  
5 major qualities to this case, an outstanding record of data  
6 breach experience as set out in our papers and a record of  
7 successfully resolving data breach class actions.

8           Collectively, we have resolved eight major data  
9 breach class actions for well over 200 million class members.  
10 Those settlements have received great acceptance by district  
11 courts, and there has been no post-involvement -- I'm sorry --  
12 no post-settlement involvement by the Circuit Courts of Appeals  
13 in those cases. We have done that by creating creative  
14 settlements that have excellent results, that are class-member  
15 focused, that result in broad participation by class members in  
16 the claims.

17           Equifax is a unique case. It requires that kind of  
18 creativity to protect class members going forward. And, as  
19 Ms. Wolfson said, that's particularly important now that the  
20 CFPB has pulled back.

21           Our group has also done substantial work in this  
22 matter. We've put a lot of effort into factual and legal  
23 research on the claims in this case. Like others we too have  
24 filed multi-state complaints, and we have had discussions with  
25 lawyers around the country about how to find the most

1 appropriate class representatives, including direct contracting  
2 class members.

3 We have put a lot of extensive planning into this  
4 matter, including how to eventually if it's possible that a  
5 settlement can be achieved to shape that settlement so that the  
6 claims rate will benefit the broadest number of class members.  
7 We would be honored to be chosen to lead the case, and we're  
8 available to answer any questions that the Court might have.

9 THE COURT: Thank you, Mr. Worley. And however this  
10 comes out, let me express my appreciation to you for taking the  
11 lead before the first case management status conference and  
12 coordinating things with the other Plaintiffs' attorneys and  
13 working out the Case Management Order Number 2. I appreciate  
14 that.

15 MR. WORLEY: You are very welcome, Your Honor. I  
16 thank you for asking me to do it.

17 THE COURT: All right. Next is the application of  
18 Gerard Stranch for Branstetter, Stranch & Jennings.

19 MR. GASTEL: Good afternoon, Your Honor. Ben Gastel  
20 from Branstetter standing in for Mr. Stranch who has had an  
21 irreconcilable conflict today.

22 Branstetter is one of the leading firms based solely  
23 in the South. We are in Nashville, Tennessee, doing complex  
24 cases like this throughout the country. We have done  
25 meaningful and important work in complex cases and mass tort

1 cases throughout the country, including in Volkswagen and  
2 Anthem and NECC. Through that work, we have become great  
3 friends with many of the fine lawyers in this room. And we  
4 would welcome the opportunity to work with any of them again in  
5 pursuit of successful resolution of this case on behalf of the  
6 consumer victims.

7 Thank you, Your Honor.

8 THE COURT: Thank you, Mr. Gastel.

9 All right. Next is the Barnes/Canfield group.

10 MR. CANFIELD: Your Honor, the Court obviously has  
11 before it lots of accomplished lawyers who want to lead the  
12 consumer track in this litigation. Our group has worked with  
13 most of them. Many are personal friends. A large percentage  
14 reached out to us before this litigation about working with us  
15 and our group about the case. Obviously, there are too many to  
16 include everyone who's competent and qualified to appear in the  
17 leadership structure of this case.

18 We believe the Court has several options available to  
19 it -- there may be others -- to make its selection. One  
20 approach would be for the Court to pick and choose among the  
21 various groups and applications that have been made by  
22 selecting the individual applicants that the Court believes can  
23 do the best job. As other courts have recognized, there are  
24 some problems with that approach. The Court doesn't know the  
25 lawyers, résumés don't necessarily tell you who a person is,

1 and personal qualities that are particularly important in  
2 managing a piece of litigation like this are not readily  
3 apparent.

4                 The other approach, what the Manual on Complex  
5 Litigation refers to as private ordering, allows the lawyers to  
6 work among themselves to decide among themselves by the people  
7 who best know the bar in this area to assemble for the Court's  
8 consideration the best team for this particular litigation.  
9 And if the Court feels that group needs to be expanded for  
10 whatever reason, then additional lawyers can be added.

11                 We don't propose to tell the Court which -- and we're  
12 not presuming to tell the Court which of those approaches is  
13 most appropriate. Although, we believe that particularly in  
14 this case with so many lawyers the Court would be better served  
15 by following the private ordering approach that's endorsed by  
16 the manual.

17                 We believe that our group is the best suited to lead  
18 this track and that the Court should appoint our group in its  
19 entirety. We will, of course, work with whoever the Court  
20 decides in whatever capacity the Court determines is  
21 appropriate. And if the Court decides to break up groups, the  
22 members of our group will willingly participate in any role  
23 that the Court feels is appropriate. But, as I say, we believe  
24 we have the best group. And if the Court decides to go with  
25 the private ordering approach, the Court does not believe our

1 group is the best group, we would suggest that the Court  
2 appoint some other group.

3 There's a reason that we are so strongly committed  
4 and believe that the Barnes/Canfield group as it is and in its  
5 entirety is the best to handle this case. We deliberately  
6 assembled our group from people who have -- to make up a team.  
7 That was our goal. And our team members were people who have  
8 worked together in these kinds of cases in the past and each of  
9 whom brings the right talents, the right data breach experience  
10 and the personal qualities to most effectively prosecute this  
11 case against this Defendant in this district.

12 Let me outline five reasons why we believe our group  
13 is best suited. First, I don't think that it can be questioned  
14 but our group collectively has by far the most data breach  
15 experience in this matter. If the Court has looked at the  
16 exhibit to our filings, it lists 54 data breach cases in which  
17 group members have participated in leadership appointments. In  
18 36 of those cases, we have been appointed as sole lead or as  
19 co-lead. In many of those cases, we have both members of the  
20 steering committee and lead counsel in the same case who are  
21 part of our group.

22 Our group also includes lead counsel in the three  
23 most recent and most significant settlements in data breach  
24 cases, the two settlements that Your Honor approved in *Home*  
25 *Depot* and the recent settlement in the *Anthem* case which is by

1 far the most significant settlement in any data breach case in  
2 history. No other applicant or group comes close to our  
3 experience.

4 Second, this group has significantly advanced the  
5 litigation to this point. Procedurally, we filed the first  
6 cases in this district. Mr. Siegel led the effort to -- and  
7 filed the petition before the JPML to ask that this litigation  
8 be transferred here. He's the one that argued in front of the  
9 JPML and convinced the JPML to send the case here.

10 Once the case --

11 THE COURT: When I heard about that, my first  
12 inclination was to go out and buy two shares of Equifax stock.  
13 I still think that might have been a good idea.

14 MR. CANFIELD: Those of us in Atlanta would have been  
15 very disappointed if you would have done that, Judge.

16 Once the cases were transferred here, Mr. Siegel and  
17 I have worked with defense lawyers at King & Spalding on all  
18 sorts of pretrial issues. And Mr. Siegel in particular played  
19 a very significant role in assisting Mr. Worley in carrying out  
20 his duties as designated by CMO Number 1 and served as perhaps  
21 the principal contact with the King & Spalding lawyers on that  
22 matter.

23 Substantively, our group filed a new complaint in  
24 November, the Allen complaint. It is the only case that has  
25 brought together individual Plaintiffs from every state, all 50

1 states. Mr. Pizzirusso in our group and Ms. Keller took the  
2 lead in vetting thousands of Plaintiffs to be able to put that  
3 complaint together led by Mr. Barnes and PSC members  
4 Mr. Yanchunis and Mr. Friedman. We have also retained the key  
5 database experts in this field to help us, and they have been  
6 working with us actively. They're not just retained. They  
7 have been doing a lot of work. And it's true we didn't put  
8 their names in our application, but we didn't feel it was  
9 appropriate at this point in the litigation to tell the world  
10 who was working with us.

11                 Third, as I mentioned and I want to emphasize, we are  
12 not a randomly or opportunistically assembled group. We are a  
13 collection of highly experienced lawyers with complementary  
14 talents, and we have shown that by putting together and  
15 ensuring the Court what our committee structure will be in this  
16 litigation if we are honored enough to be selected in the lead.  
17 Those assignments reflect work that's already being done, and  
18 it reflects very conscious decisions to take advantage of the  
19 particular talents of the people who make up our group.

20                 Ariana Tadler who is on our proposed PSC will lead  
21 our discovery team. She's one of the country's authorities and  
22 experts on e-discovery and has led the discovery in two of the  
23 largest data breach cases in history, including *Target* and  
24 *Yahoo*. This is not a matter that is on-the-job training for  
25 her.

1                   Eric Gibbs who is also on our proposed committee is  
2 responsible for chairing the class certification committee.  
3 Mr. Gibbs is one of the few lawyers in the country who has  
4 successfully gotten a consumer litigation class certified in a  
5 data breach case.

6                   Mr. Pizzirusso who will chair our Plaintiffs'  
7 discovery committee will continue the role that he played in  
8 connection with the Allen complaint in vetting any additional  
9 Plaintiffs and being responsible for the discovery that's  
10 directed at that.

11                  Mr. Yanchunis who has worked with some of the world's  
12 leading authorities in data breach areas, cases in the past  
13 will serve as our expert.

14                  Committee chair, Mr. Friedman, the chair of our  
15 injunctive relief committee, is the architect of the *Anthem*  
16 data breach. He was the co-lead counsel in that case which is  
17 by far the most comprehensive set of injunctive and data breach  
18 security measures that have been adopted as part of the data  
19 breach settlement.

20                  Governor Barnes, in addition to his duties as liaison  
21 counsel, will be responsible for coordinating with all the  
22 state regulators and other governmental entities who are  
23 investigating Equifax. And he has obviously got extensive  
24 political contacts across the country.

25                  And in addition to serving as co-lead counsel, I'll

1 serve as chair of the law and briefing committee personally  
2 doing the work just as I did in *Home Depot*. We believe this  
3 structure will work and it's efficient.

4 Fourth, our group is the most diversified slate by  
5 gender, by race, geography, background and age and, thus, is  
6 the only leadership group that fully satisfies the Duke  
7 guidelines. We are the only group that has a woman as a  
8 proposed co-lead. Ms. Keller is qualified in her own right but  
9 obviously has diversity as a younger woman in a co-lead role.

10 We have identified Rodney Strong who is a prominent  
11 African-American lawyer in Atlanta to serve as the state  
12 coordinating counsel working with the judges and the litigants  
13 in the Fulton County Superior Court where there are competing  
14 data breach cases against Equifax pending.

15 Our slate includes several lawyers from firms that  
16 have MDL experience but are not the type of repeat players that  
17 some people have complained about. We're a mix of small firms  
18 and national powerhouses, and we've made a place in our slate  
19 for the next generation of younger lawyers who have got a lot  
20 of talent and are on their way up. In short, the Court doesn't  
21 need to appoint anyone to our group to satisfy the Duke  
22 standards.

23 And, lastly, fifth, our group has longstanding  
24 relationships built on trust and mutual respect with the  
25 defense lawyers in this case and the specific lawyers at King &

1 Spalding. These relationships go back decades and have come  
2 about by working together on dozens of cases. Just in the last  
3 year or so members of our group have achieved a 20 million  
4 dollar verdict in a wrongful death trial and settled three  
5 class actions, including two data breach cases with King &  
6 Spalding lawyers, including the lawyers who are here in this  
7 courtroom.

8 Those relationships matter. They matter not because  
9 we can go out to lunch together. They matter for the Court  
10 because through relationships, through the ability to -- and  
11 the longstanding working relationships that have evolved we can  
12 prevent the kinds of issues that otherwise would end up before  
13 the Court. If we've got a discovery dispute, it's not going to  
14 be here because lawyers are mad at each other or can't get  
15 along. It'll be here because there's a legitimate dispute that  
16 can't be resolved without the involvement of the Court. So  
17 it's going to save a lot -- the Court a lot of time.

18 Relationships also matter in settlement. Mr. Siegel  
19 in addition to serving as co-lead counsel will chair our  
20 settlement committee. Mr. Siegel served in that role in the  
21 *Home Depot* case as Your Honor knows, and he developed a very  
22 good relationship with King & Spalding that will allow us to  
23 engage Equifax early on in resolution discussions to deliver  
24 needed financial and injunctive relief to the victims of this  
25 unprecedented breach.

1           In short, the Court can be confident that if our  
2 group is appointed in its entirety the litigation will be  
3 zealously and professionally pursued, handled in a collegial  
4 and ethical matter and conducted efficiently and effectively  
5 consistent with this Court's expectations and standards which  
6 we know well.

7           Let me lastly address the *Anthem* issue that's come  
8 up. I wasn't involved in the *Anthem* case. Mr. Barnes wasn't  
9 involved in the *Anthem* case either. There were a lot of other  
10 lawyers in this courtroom, by our count about 20 lawyers, not  
11 necessarily in this courtroom, but applicants who participated  
12 in *Anthem* in one way or another, including people from all of  
13 the competing groups. Our group has two of the four-member  
14 leadership team that was specifically appointed by Judge Koh,  
15 Andy Friedman who is one of two co-lead counsels -- his co-lead  
16 is not seeking to participate in this case -- and Eric Gibbs  
17 who was on the PSC.

18           I have read Judge Koh's order, and I have talked with  
19 Mr. Friedman and Mr. Gibbs about what happened. Apparently,  
20 Judge, there were, as I said, four law firms that were  
21 appointed to handle that case. In a very short period of time  
22 relatively, they took over 200 depositions, reviewed over four  
23 million documents and put together the best settlement both  
24 money-wise and injunctive relief-wise that's ever been achieved  
25 in a data breach case.

1                 Judge Koh recognizes their work and the nature of the  
2 settlement in her order. What happened was that Judge Koh was  
3 apparently surprised and disappointed that there were lots of  
4 other lawyers other than those four that she had named who had  
5 participated. Mr. Friedman and his co-lead thought that they  
6 had been approved to use other lawyers, and so they submitted a  
7 fee application. Whether that was appropriate or not hasn't  
8 been addressed by Judge Koh. What I can tell you is that the  
9 surprise that Judge Koh expressed when the fee application in  
10 that case came in is not going to occur in this case.

11                 THE COURT: You can be sure of that.

12                 MR. CANFIELD: And there's a lot of reasons why,  
13 Judge.

14                 If you recall in *Home Depot*, we had a bunch of  
15 protocols that we developed. Those protocols required that  
16 time be submitted quarterly, that any work had to be done by  
17 somebody who wasn't appointed to the PSC had to be approved by  
18 lead counsel. We didn't allow the use of contract lawyers  
19 without prior approval, and we didn't use any.

20                 And, apparently, those things weren't done by Judge  
21 Koh. So I don't think that -- as I say, you can be assured  
22 that that's not going to happen in this case.

23                 THE COURT: Well, I read that transcript of the final  
24 settlement approval hearing -- I think that's what it was --  
25 yesterday afternoon at a point in time where my eyes were

1 literally about to explode. But, Mr. Canfield, you've been in  
2 front of me enough to know that I don't ever want to have  
3 something like that happen in front of me.

4 MR. CANFIELD: You have my personal assurance that if  
5 we are appointed it never will, Judge.

6 The way we construed this Court's order regarding  
7 filing fee applications we didn't understand that members of  
8 our team would be able to file individual applications as well  
9 as a group application. We thought that the Court was limiting  
10 us to 25 pages and 50 pages for the entire group.

11 THE COURT: Well, there was some confusion about  
12 that; and I'm the cause of it.

13 MR. CANFIELD: Right. And what I was -- with the  
14 Court's permission, what we would like to do is to have my two  
15 other proposed co-leads stand up and very briefly introduce  
16 themselves so the Court's aware of who they are; and then  
17 Mr. Barnes would like a moment to address that information and  
18 material that was presented to the Court yesterday by whoever  
19 it was.

20 Incidentally, we did a little bit of investigation;  
21 and we've found out that that Federal Express package  
22 apparently started in New Jersey even though it has a return  
23 address in Minneapolis, and the address in Minneapolis is a CVS  
24 inside a Target store. So somebody went to a lot of effort to  
25 conceal their identity.

1           But at this point, Your Honor, let me ask Ms. Keller  
2 to come up, speak very briefly, and then Mr. Siegel and  
3 Mr. Barnes.

4           THE COURT: All right.

5           MS. KELLER: Thank you, Your Honor, for this  
6 opportunity to address the Court and my colleagues. Hopefully,  
7 it's obvious that given my age and the help of a box of Lady  
8 Clairol I have a lot fewer gray hairs than a lot of folks in  
9 this room today. My team has recognized the importance of  
10 including individuals on our team who can identify with the  
11 class we'll hopefully represent. Many of the class members are  
12 starting their careers, their families, buying homes for the  
13 first time; and so they may experience identity theft in the  
14 future and the threat of it for the rest of their lives. My  
15 team recognizes the importance of a mix of experience and the  
16 perspectives and the diversity on our team, and hopefully Your  
17 Honor will recognize that in our proposed slate as well.

18           Thank you, Your Honor, for this brief opportunity.

19           THE COURT: Thank you, Ms. Keller.

20           MR. SIEGEL: Good afternoon, Your Honor. Norman  
21 Siegel, proposed co-lead with the Barnes/Canfield group.

22           THE COURT: Good afternoon, Mr. Siegel.

23           MR. SIEGEL: The last time I stood at this podium,  
24 Your Honor, I was proud to deliver the argument for final  
25 approval of the *Home Depot* consumer data breach settlement.

1       That was back in August of 2016. Your Honor, that was  
2 approximately one year after our appointment as lead counsel.

3           And I feel I need to at least briefly explain why  
4 when we filed those early cases in this case, in Equifax, we  
5 asked the JPML and I argued before the JPML to send the case to  
6 Your Honor. And there was significant opposition. I think  
7 there was 18 different venues that were sought out for the  
8 destination of this case. My apologies that I was successful  
9 in getting the case before the Court.

10          But the reason I thought it was appropriate, not only  
11 because the Defendant was here but because of the result  
12 achieved in *Home Depot* and the time in which we achieved it.  
13 At the time it was regarded as one of the best, if not the  
14 best, data breach settlements achieved to date. It was viewed  
15 by many in our business as a model of how to settle these  
16 cases. And we were indeed very proud to get it over the finish  
17 line efficiently.

18           So that's the reason we're here. That's the reason  
19 we're all here. And I think we have heard a lot about trial  
20 talents, and I put our trial skills against anybody. But I  
21 think the reality is at this point in the case we have a local  
22 rule in this district which says we are going to be probably  
23 stayed on discovery for several months. This time needs to be  
24 used, and it needs to be used to settle the case.

25           And Mr. Canfield mentioned that I was the point

1       person in *Home Depot* with Ms. Sumner and Mr. Haskins, and  
2       Mr. Balser has now been added to the mix. And I would say we  
3       had a professional relationship. We were able to disagree  
4       without being disagreeable. But I do think that relationship  
5       was very helpful in getting that -- getting that settlement,  
6       that model settlement through in an efficient manner.

7                 And that's why we're here as a group, Your Honor.  
8       We're here to say that we are prepared to litigate this case.  
9       We have the team to do it. But we're also prepared once Your  
10      Honor says go to try to bring relief to this class.

11                Thank you for the time, Your Honor.

12                THE COURT: Thank you, Mr. Siegel.

13                MR. BARNES: Your Honor, I won't take long. Only  
14       thing I want to kind of support is this team idea of putting  
15       together a team rather than doing it by prompter order rather  
16       than picking and choosing. You know, when you put one of these  
17       teams together, particularly in a case this big, it's kind of  
18       like getting married. You stay married because you work so  
19       close together. And with all due respect to my brothers and  
20       sisters here, there's some I don't quite want to marry. And so  
21       I'd like for us to make sure that we can pick a group that we  
22       know can work together.

23                And you're not going to have surprises in this case.  
24       I think Mr. Canfield has talked to you about the case. We did  
25       the -- in our office, we did the time that we submitted to you

1 every quarter in *Home Depot*. And there's not going to be any  
2 surprises. Now, we went through that. We kicked out as we  
3 went along. If there was anything that we thought needed to be  
4 written down, we did; and there was no problem with that.

5 Now, the last thing I want to talk about is this  
6 *Anthem* business. Now, I'm used to getting anonymous packages  
7 in mailboxes overnight. In fact, I've seen it several times  
8 about me the night generally before the election accusing me of  
9 some unnatural act that I have committed in some way or  
10 another. And I'm not saying that you should; but, you know, I  
11 think you could look in this room and probably start a little  
12 about who did what if you want to get a little rebuttal.

13 And there is nothing here. If you're concerned about  
14 it, we want to brief you fully on it. But this business of  
15 what I call attack without signing your name and without  
16 putting up and being able to rebut things is a little unseemly  
17 to me. And I don't -- I don't appreciate it. And I'm sure, of  
18 course, I know the Court has to do it and they did exactly the  
19 right thing in putting it on the record and everything else.  
20 But these anonymous attacks I just don't think are appropriate  
21 in this kind of case. There's a lot -- there are good and  
22 competent lawyers all through this.

23 And the last thing I'd say to you is you need  
24 somebody that you're comfortable with in leading this case that  
25 you can reach out and touch. And with Mr. Canfield or me, you

1 can generally reach out in this courthouse and find one of us  
2 if something has gone awry. We think we have assembled the  
3 right group, and we'd ask for your favorable consideration.

4 Thank you, Your Honor.

5 THE COURT: Thank you, Governor Barnes, Mr. Canfield.

6 Mr. Balser, did they ever give you the stuff I got?  
7 Are you interested in looking at it?

8 MR. BALSER: I have not seen it yet, Your Honor; but  
9 I will confer with Governor Barnes and work through that.

10 THE COURT: Okay.

11 All right. Next is Scott Cole.

12 MR. COLE: Good afternoon, Your Honor. May it please  
13 the Court. I'm Scott Cole from Scott Cole & Associates, and  
14 I'm seeking appointment to the Plaintiffs' steering committee.

15 It's not meant to curry favor with the Court to say  
16 that I recognize Your Honor has a difficult task ahead of him.  
17 Frankly, in reading all the applications, my eyes sort of  
18 glazed over as I think you have alluded to earlier. There are  
19 a lot of qualified people in this courtroom right now. But  
20 among the best of the applications, I'm seeing sometimes very  
21 little to distinguish them. Some attorneys -- I won't talk  
22 about people in this courtroom -- but people out there in the  
23 rest of the legal profession oftentimes do things like try to  
24 game the system, put advertising dollars toward publications  
25 that will appoint them the best lawyer or a super lawyer or

1 things to that effect.

2               Others engage in particular areas of law like  
3 national class actions that have a large footprint that will  
4 affect a lot of people, millions of them sometimes, and as a  
5 result achieve very large, huge settlements or judgments. But  
6 then they will turn around, they will tell you that that  
7 footprint, that large settlement or judgment equates to them  
8 putting in the best quality of work. And I'm not saying those  
9 are necessarily things that go hand in hand all the time.

10              Have I cited things like that in my application?

11              Yes, I have. My application is full of successes.  
12 Today I'm not asking that you ignore those successes, either  
13 mine or others. I'm asking you rather that you look at  
14 something additionally, and that is initiative.

15              On December 8th, this Court in its Case Management  
16 Order Number 1 asked Mr. Worley and those willing to work with  
17 him to prepare certain documents, the preliminary report, the  
18 Case Management Order Number 2. I'm not sure if Mr. Worley --  
19 or the Court knows this already, but Mr. Worley shortly after  
20 that reached out to all the hundreds of lawyers that have filed  
21 cases in this context and asked for participation, asked for  
22 our help to come forward and assist him in assembling these  
23 documents. He asked anyone that was going to seek a leadership  
24 role in this case to help him prepare the document to determine  
25 the Plaintiffs' collective position with regard to case

1 management timetables, discovery matters, preservation of ESI,  
2 and present that information either as a team or through him to  
3 Equifax's counsel.

4                   We worked for weeks on these projects through  
5 countless e-mails, various large and smaller teleconferences  
6 and other meetings without any promise of a leadership  
7 appointment. I'm not saying that stepping up at that time is a  
8 prerequisite for standing up here today and arguing for  
9 appointment as lead counsel, liaison counsel, Plaintiffs'  
10 steering committee; but what I am saying is that there were  
11 people that were given the chance to step up at one point in  
12 time, and a lot of them elected not to be involved. In my  
13 opinion, that's not demonstrative of leadership.

14                   A lot of individuals will tell you things like they  
15 worked at big firms and that should mean something. We also  
16 might ask have they really distinguished themselves or have  
17 they piggy-backed the reputations of the firms they have worked  
18 for. I think in any context you get a mixture of both, but  
19 it's something to consider.

20                   A lot of folks will say that they've served under a  
21 steering committee before in various contexts. I have done  
22 many of those myself. But you have to go a bit further than  
23 that and investigate what did they really do on those steering  
24 committees.

25                   And then there are others, a few self-made, creative,

1 aggressive litigators like myself, people that have been  
2 working real jobs since they were little kids -- I think I was  
3 nine or ten when I first got mine, and it wasn't a babysitting  
4 gig -- people that have stepped up in this courtroom and will  
5 continue to step up and didn't just come here and submit a  
6 résumé and an application for appointment to the committee but  
7 have done work ever since this case began as we have.

8 There are lawyers here who have led in one shape or  
9 form almost every one of the hundreds of class actions that  
10 they have litigated. I have done hundreds of class actions in  
11 a variety of industries and have worked on a variety of  
12 committees, and in one shape or form I have been in a  
13 leadership role in the vast majority of them. Those are the  
14 people in my opinion, Your Honor, that should be leading this  
15 case. And there are very few of them.

16 I am passionate about the law, and I am passionate  
17 about privacy rights, and I have litigated privacy rights in a  
18 variety of contexts for a quarter century. I'd be honored to  
19 show my initiative to this Court if I were selected to be part  
20 of this steering committee.

21 Thank you, Your Honor.

22 THE COURT: Thank you, Mr. Cole.

23 Mr. Guglielmo?

24 MR. GUGLIELMO: Yes, Your Honor. Good afternoon. My  
25 name is Joseph Guglielmo. I am with the law firm of Scott &

1 Scott. I am speaking on behalf of the attorneys and the  
2 clients comprising the CUNA/ICBA group who is seeking  
3 appointment as lead counsel over the financial institution  
4 track.

5 Your Honor, we have proposed as co-lead counsel  
6 myself, Mr. Gary Lynch of Carlson Lynch; co-liaison counsel  
7 MaryBeth Gibson of the Finley Law Firm and Mr. Gillen of  
8 Withers, Lake & Gillen. We have also proposed a steering  
9 committee consisting of Arthur Murray of the Murray Law Firm  
10 and Stacy Slaughter of Robins Kaplan as co-chairs; along with  
11 Charles Van Horn of Berman, Fink & Van Horn; Hank Bates of  
12 Carney Bates; Bryan Bleichner of Chestnut Cambronne; Karen  
13 Riebel of Lockridge Grindal Nauen; Karen Halbert of the Roberts  
14 Law Firm; and Brian Zimmerman -- I'm sorry -- Brian Gudmundson  
15 of Zimmerman Reed.

16 Your Honor, the information at issue here, the  
17 personal and payment card data that was compromised as a result  
18 of the Equifax data breach, is the backbone of how financial  
19 institutions like our clients determine whether to issue a  
20 loan, a credit card and assess the creditworthiness of their  
21 customers. And we believe in looking, Your Honor, at those  
22 issues and assessing the four criteria that you have set forth  
23 in Case Management Order Number 1 in conjunction with Rule  
24 23(g), along with the Manual on Complex Litigation, that our  
25 group, the CUNA/ICBA group has the experience to address these

1 issues and understands the problems facing financial  
2 institutions.

3 First and foremost, Your Honor, with respect to  
4 experience, we believe we have unmatched experience in data  
5 breach litigation on behalf of financial institutions. We have  
6 led and litigated every major successful financial institution  
7 data breach case. Myself, Mr. Lynch, along with Mr. Canfield  
8 as you know, are co-lead counsel in the *Home Depot* case. My  
9 colleagues in our group are also leading actions, Your Honor,  
10 against Arby's before Judge Totenberg here in this district.  
11 We are also lead counsel, Your Honor, in the *Target* case, the  
12 *Wendy's* data breach case, the *Chipotle* data breach case and in  
13 *Eddie Bauer*, Your Honor.

14 With respect to those attorneys, I think no one else  
15 can basically compare the résumés. Those are obviously, Your  
16 Honor, submitted with our application.

17 We also have a diverse group of attorneys, Your  
18 Honor. We have a strong base of Georgia lawyers along with  
19 attorneys with a national presence. We have ongoing and direct  
20 relationships with clients, Your Honor, who have real  
21 significant damages. And I'm going to have Mr. Lynch speak  
22 briefly at the end about the reasons and importance that the  
23 clients have and the relationships that we have with these  
24 clients and how it's going to be necessary to have these  
25 clients involved every step of the way.

1           Your Honor, we represent the Credit Union National  
2 Association, the Independent Community Bankers Association,  
3 along with other state and regional credit union leagues, as  
4 well as 60 financial institution Plaintiffs that filed  
5 litigation in this court. All of our clients are directly  
6 related to us. They have actually retained our firms within  
7 our group.

8           And the reason why they have done that, Your Honor,  
9 is because they have looked at the knowledge and experience and  
10 they have looked at our track record. They understand that we  
11 understand how they work. We understand the inner workings of  
12 financial institutions. We also understand the inner workings  
13 of how data breach litigation works, Your Honor.

14           We have been in all of these cases. We have taken  
15 the key depositions. We have argued motions not only before  
16 Your Honor in -- with respect to the card brand settlements  
17 that occurred a few years ago; we have also argued class  
18 certification motions in the *Target* case, motions to dismiss in  
19 all of these other data breach cases. We understand these  
20 issues, Your Honor. We are, I believe, the lawyers that are  
21 appropriate to run this case.

22           Your Honor, just touching briefly on some of the  
23 other items, working collaboratively with others, I think our  
24 group just so you know is a result of consensus and compromise.  
25 This is not a preordained group. We did not come together just

1 prior filing cases. There are four distinct groups that filed  
2 individual actions; and through the private ordering that  
3 Mr. Canfield and others have discussed we came to determine who  
4 would be best to run this litigation, who would be best to lead  
5 this case.

6 A number of the lawyers that are in our group agreed  
7 not to take lead positions, also agreed not to take any  
8 position. And let me be clear. We have no fee deals or fee  
9 agreements with any of the lawyers we are working with. We are  
10 all here to work to get what is best for the class and what is  
11 best for our clients.

12 Your Honor, in working collaboratively, I can't say  
13 enough. We worked very collaboratively with Mr. Worley, with  
14 Mr. Canfield, with Mr. Barnes, the folks that we worked with in  
15 *Home Depot*. I regard them as my friends and my colleagues.

16 We have also worked with a number of the other  
17 attorneys that are making applications here. Our firms worked  
18 with a number of the class action firms that are here before  
19 Your Honor.

20 Notably, Your Honor, we have also worked  
21 collaboratively well with King & Spalding not only in the  
22 context of this *Home Depot* case, but I believe we're one of the  
23 only groups and only lawyers that have successfully litigated  
24 and negotiated a settlement with King & Spalding in the *K-Mart*  
25 data breach case. There Ms. Sumner was lead counsel for

1 K-Mart, and we were able to successfully achieve a significant  
2 result in the Northern District of Illinois on behalf of the  
3 financial institutions.

4 Your Honor, I think just briefly touching on some  
5 other issues, we have set forth a fee proposal similar to the  
6 fee proposal that we had in *Home Depot* on normalizing rates.  
7 We also submitted in connection with our application the  
8 proposed time submission structure that Mr. Canfield already  
9 noted to you, Your Honor. We did not -- we want to be as  
10 transparent as possible to not only the Court but to our  
11 clients and the class. So we have no issues with any sorts of  
12 arrangements to make sure that the Court is fully apprised as  
13 to who's working on the case and what they're doing.

14 Your Honor, I just -- in closing just ask you that  
15 you appoint our group as lead counsel. I just want to have  
16 Mr. Lynch briefly discuss some of the issues that we've been  
17 dealing with in *Home Depot* and other cases and how it really is  
18 significant in dealing with these clients.

19 Thank you.

20 THE COURT: Thank you, Mr. Guglielmo.

21 MR. LYNCH: Good afternoon, Your Honor.

22 THE COURT: Good afternoon, Mr. Lynch.

23 MR. LYNCH: Your Honor, this is the first time I have  
24 had an opportunity to speak to Your Honor. Although I have  
25 appeared in front of you many times, in the other occasions I

1 have been in front of you I have had the luxury of relying on  
2 Mr. Canfield's eloquence. I hope I can match what he has done  
3 for us in the *Home Depot* case as I speak today.

4 I only want to speak to one point, and that is the  
5 knowledge that we have gained and our group has gained over the  
6 last several years in what we have done with regard to several  
7 data breach cases, not just *Home Depot*, with regard to how our  
8 clients function. We have learned this industry. We  
9 understand the financial institutions and what they face in  
10 dealing with breaches like this, payment card breaches as well.  
11 We have sat with them and been an interface between them and  
12 our experts. We sat with their accounting departments and in  
13 detail discussed with them their different types of damages  
14 that they have as a result of these types of breaches.

15 We have discussed with them the things that they are  
16 confronted with, the problems that they have to deal with. And  
17 we have been able to do that in the context both of determining  
18 our damages for purposes of the mediation in *Home Depot*, but we  
19 have also done it in the context of discovery. I mean, our  
20 clients trust us. They understand what we are trying to do in  
21 these cases. And, more importantly, we have now learned what  
22 their pressure points are. We have learned what their  
23 weaknesses are in terms of having to deal with the issues that  
24 arise in the wake of these breaches and what it takes to get  
25 through the discovery process.

1           In short, Your Honor, we think that that knowledge is  
2 something that needs to be highlighted because we think we have  
3 unparalleled experience in that regard.

4           Thank you, Your Honor.

5           THE COURT: Thank you, Mr. Lynch.

6           Next is Jeremiah Frei-Pearson.

7           MR. FREI-PEARSON: Good afternoon, Your Honor.

8           THE COURT: Good afternoon.

9           MR. FREI-PEARSON: I'm mindful of Your Honor's  
10          guidance and the lateness of the hour, so I will be very brief.

11          Your Honor has many great options to choose from, a  
12          lot of good lawyers that we have worked with. But I think the  
13          class's best interests are served by including me on the  
14          leadership team. My firm, Finkelstein, Blankenship,  
15          Frei-Pearson & Garber, is a small firm; but we punch above our  
16          weight. We have had a lot of successes in data breach cases,  
17          both cases where we are sole lead counsel and cases where we  
18          have worked collegially with folks like Mr. Robinson,  
19          Ms. Wolfson, Mr. Barnow, Mr. Blood, and other great lawyers on  
20          this team.

21          I won't repeat what's in my application, but I will  
22          just note yesterday I was in federal court in front of Judge  
23          Schofield in New York where she preliminarily approved a  
24          settlement where we made law in finding a New York statute  
25          privately enforceable in the data breach context. And Judge

1 Schofield pointed out that that was an excellent result. And  
2 if given the opportunity to be part of the team here, I think I  
3 can also contribute to an excellent result in this case.

4 I promise if Your Honor gives me a role I will work  
5 extraordinarily hard, I will work very efficiently, and I will  
6 work collegially with all of my colleagues to achieve the best  
7 possible result for the class.

8 I thank Your Honor very much for your attention.

9 THE COURT: Thank you very much, Mr. Frei-Pearson.

10 All right. Next is the application of the Atlanta  
11 group.

12 MR. McGlamry: Good afternoon, Your Honor. Mike  
13 McGlamry from Pope McGlamry.

14 THE COURT: Good afternoon, Mr. McGlamry.

15 MR. McGlamry: I just briefly want my group just to  
16 stand up, the Atlanta group. I'm not going to introduce  
17 everybody at this point. We obviously want to let the Court  
18 know that we're all here in front of you.

19 And as I was sitting here today trying to listen to  
20 everybody talk, there were various issues that came up that to  
21 me interestingly enough dovetailed with what I had prepared to  
22 say about why our group should be the group that you would  
23 appoint on the financial side. And I start with the prospect  
24 that this is a unique case. It's not every other data breach  
25 case. If you want every other data breach case, there's other

1 ways to go.

2                 But this is Equifax which is a very prominent and  
3 substantial company here in Atlanta. They are defended by King  
4 & Spalding, probably -- not to blow smoke, but probably the  
5 most renowned, large corporate firm in Atlanta. We are in the  
6 Northern District of Georgia, and I think ultimately we will be  
7 dealing with Georgia law.

8                 And for that reason -- and we, I think, appropriately  
9 named ourselves the Atlanta group -- that's why we ought to be  
10 appointed. And I will go through the steps or the reasons why  
11 I think we should be there; but I believe it dovetails a lot  
12 with what we have already heard about from other people, issues  
13 that seem to be significant.

14                 And let me first say that I think we approached this  
15 a little bit different. Ranse Partin and I who are applying as  
16 co-lead for our group sat down and said how do we put together  
17 a group for this case because that's your decision, Your Honor,  
18 here about this leadership. It's what is the best group of  
19 lawyers for this case. It's not for all other data breach  
20 cases. It's not for any other situation other than this case.

21                 One of the reasons why I think it should be us and  
22 what I have heard in terms of other discussion here today is  
23 leadership. I think we have that in myself and Ranse. We are  
24 from the Northern District of Georgia. We are from prominent  
25 firms here in Atlanta, and we have substantial experience with

1 King & Spalding. I have litigated against King & Spalding for  
2 30 years. Stewart and I have litigated back when Stewart had a  
3 full head of hair. That's as long as we have been going at  
4 this. We have a very good relationship with them, and we  
5 worked with them on all sorts of litigation.

6 In fact, I have been personally lead counsel in a  
7 class action in the Northern District of Georgia against  
8 Equifax. We have that that we bring to the table. We  
9 recognize obviously that this is a data breach case. And we  
10 have looked and we have acquired and we have put together  
11 people that have been involved in data breach cases, including  
12 Mr. Partin, as well as Bob Kaplan from New York, Chris Hellums  
13 and Doug Dellaccio, some of those individuals you have had  
14 before you in the past.

15 Someone mentioned earlier that when you look at this  
16 issue you should try and see if the Federal Credit Reporting  
17 Act is adequately represented by either persons or theory or  
18 involvement. We have several lawyers in our group that that's  
19 what they do is just FCRA.

20 You want to ask about do we have experience with the  
21 financial institutions. One of the things we went out and did  
22 was we hired a local firm here, Taylor English and LeeAnn  
23 Jones; and what they do is represent financial companies and  
24 banks. They've worked with those entities to do their data  
25 situations and how do you react to issues with data situations.

1       We wanted that defense perspective as much as just having a  
2       group of Plaintiff lawyers that have all done sort of the same  
3       thing.

4           We wanted to have experience with Equifax. I think  
5       you have heard some of that today. And in addition to my  
6       involvement against them, we also have in our group Craig  
7       Bertschi with McRae & Bertschi here in town. Craig has  
8       previously represented Equifax. We cleared that with King &  
9       Spalding. He left doing that several years ago. But I know  
10      because personally when we sued Equifax I worked with Craig in  
11      the discovery, in the electronic discovery. And I think it  
12      will be significant to have that piece in place when we sit  
13      down in our conferences, when we put together ESI, when we look  
14      at discovery, when we address the issue of proportionality that  
15      we have somebody that has that kind of background.

16           I also think you've heard about people that have  
17      already been involved in this in terms of already working with  
18      this. We identified in our papers that we also have worked  
19      with experts. We are doing that now. We are working obviously  
20      -- we have several credit union clients, and we are also  
21      working with the National Federal Credit Union Association. So  
22      we have done that work.

23           We also were heavily involved I think Mr. Worley  
24      would acknowledge in putting together and helping with CMO-2.  
25      So we are prepared. We are qualified. We have I think all the

1 pieces that need to be put together for this case in this court  
2 against this Defendant as they are defended.

3                   And we don't have -- we don't have any other  
4 obligation in another case that affects what happens here.  
5 We're not bound by what might happen in that case or that case  
6 or that case that we might have out there that would affect  
7 this. We don't have a client that there could be such an issue  
8 with of how we're being represented in this case versus another  
9 case. We have put together this group for this case. We  
10 believe this is a unique case. It's a Georgia case. And we  
11 have asked for Your Honor to put us together in that group.

12                   In addition to sort of all those positions, we also  
13 proposed Sutton Connelly with Cook & Connelly as our liaison.  
14 He is also a Georgia lawyer. We have young lawyers. We have  
15 older lawyers. I was -- earlier when Mr., I think it was  
16 Robinson, got up and talked about younger people I felt a  
17 little bit offended. But then I realized that I could get up  
18 here and say, Your Honor, that when I was a very young, early  
19 associate I worked for Mr. Carr. So I am a part of that  
20 younger -- I'm a part of that younger group. We are diverse.  
21 We have everything we would need to make this case in this  
22 court work as best and as efficiently as it can.

23                   I know Ranse also wants to make a few comments. But  
24 thank you, Your Honor.

25                   THE COURT: Thank you, Mr. McGlamry.

1                   MR. PARTIN: Good afternoon, Judge. It's an honor to  
2 be before you. I have known you for 20 years, and I will say  
3 that nobody on our team expects any preferential treatment or  
4 has any presumption that that will give us an edge in this  
5 application process. What we know is that the Court wants to  
6 pick the most competent team that can most efficiently and  
7 effectively prosecute this case for the class of financial  
8 institutions as we commit to do under Rule 23.

9                   And we think we have assembled that team. We think  
10 it's important for the lead counsel in an Atlanta-based  
11 litigation with an Atlanta Defendant and Atlanta defense  
12 counsel, we think it's important for the class to have lead  
13 counsel from Atlanta. And that's why we put together this  
14 team.

15                   It's not just about the fact that we have an Atlanta  
16 address. It's the fact that we are here. We know the Court.  
17 We know the defense lawyers. If King & Spalding is being  
18 unreasonable, I can call up Mr. Haskins and meet him for a beer  
19 and tell him to knock it out. And, vice versa, if he thinks we  
20 are being unreasonable, he can call up me and we can meet down  
21 the street for a cup of coffee or a beer and he can tell me to  
22 knock it out. Those relationships go back 20 years.

23                   But those factors, being in Atlanta, also go to  
24 prosecuting the case efficiently and effectively. And I know  
25 the Court's concerned about that, and that's of keen interest

1 to us.

2 As you know, Judge, I was co-liaison counsel for the  
3 financial institution side in *Home Depot*. So I was charged  
4 with compiling the billing statements which we did quarterly,  
5 submitting those to you. We reviewed those. We compiled the  
6 total hours worked on a monthly basis. We computed the hourly  
7 rate. We capped the hourly rates, and we normalized the rates  
8 so that you wouldn't have inflation based on geographic  
9 differences. We would do the same here.

10 Somebody had proposed that we cap our fee, and I was  
11 going to suggest that if King & Spalding will cap their fee we  
12 may cap ours. And I will have to give credit to Governor  
13 Barnes for coming up with that over lunch. But in any event,  
14 Judge, we don't think a fee cap predetermined on the front end  
15 is appropriate. This Court has the discretion under the rules  
16 in place to award a fee that's appropriate when and if that  
17 becomes the issue.

18 But, Judge, I will just close by saying that we put  
19 together this team intentionally. We think this is a team that  
20 combines both geographic proximity to the court and national  
21 expertise that we will need to prosecute this case effectively  
22 on behalf of the class. And for that we ask you to appoint our  
23 team, and we thank you for the chance to be considered.

24 THE COURT: Thank you, Mr. Partin.

25 We've got six to go, and we're going to make it. But

1 let's take a 15-minute break, and we will continue.

2 Court's in recess for 15 minutes.

3 (A short recess was taken.)

4 THE COURT: All right. Next is the application of  
5 Craig Hemphill of CKH Legal.

6 Anybody here for Craig Hemphill of CKH Legal?

7 (No response.)

8 Next is the application of Rosemary Rivas and Judith  
9 Germano.

10 MS. RIVAS: Good afternoon, Your Honor. My name is  
11 Rosemary Rivas.

12 THE COURT: Good afternoon, Ms. Rivas.

13 MS. RIVAS: I am with the law firm Levi & Korsinsky.  
14 I head the firm's consumer litigation group. My co-counsel,  
15 Judith Germano, will have some brief remarks as well.

16 Together Ms. Germano and I represent a strong  
17 leadership team combining 40 years of experience in the areas  
18 of consumer class action litigation, trial work and data  
19 privacy and cyber security. For myself, Your Honor, I have  
20 been litigating consumer class cases for approximately 18  
21 years. I started working on data breach cases in 2007. I was  
22 appointed by Judge Breyer to the Volkswagen Plaintiffs'  
23 steering committee. My passion is representing consumers. I  
24 do my job well as reflected in my application papers.

25 If Ms. Germano and I are appointed as either co-lead

1       counsel or to the Plaintiffs' steering committee, we will  
2       devote all the resources that are necessary, personnel and  
3       financial. We would hit the ground running based on our  
4       experience. We know the top experts in the industry. We know  
5       what discovery to pursue to prove the claims and the  
6       appropriateness of class certification. Whatever -- or whoever  
7       the Court appoints as members of the PSC we would work very  
8       well with them, and based on their skills we would create  
9       committees and have those people head those committees with our  
10      supervision. And we would also implement protocols to ensure  
11      that the case is efficiently managed and, of course, submit any  
12      time reports that Your Honor requires.

13                  I will now turn it over to my co-counsel.

14                  MS. GERMANO: Good afternoon, Your Honor.

15                  I come to this case with a different perspective than  
16       most, if not all, of the other attorneys here today. My  
17       passion and practice focuses on cyber security governance. I  
18       have been on the front lines working with companies and  
19       individuals in preventing and responding to data breaches. I  
20       have collaborated with the government, including from the FTC  
21       and the SEC in discussing appropriate ways to regulate cyber  
22       security and address best practices to prevent the type of  
23       catastrophic events as happened in the Equifax breach. I have  
24       also worked to educate consumers in preventing and protecting  
25       themselves against identity theft and have prosecuted identity

1       theft cases since 2002.

2                  I have been a litigator for 20 years and was a  
3       federal prosecutor for 11 of those years where I was chief of  
4       economic crimes at the U.S. Attorney's Office in New Jersey.  
5       Together with Ms. Rivas, we understand the importance of a  
6       streamlined and effective approach to tenaciously represent our  
7       clients; and we would work collaboratively in addressing the  
8       different skill-sets of our team and to maximize the efficiency  
9       of bringing this case. I have managed and led teams on very  
10      complex investigations and prosecutions and worked with a  
11      number of different types of attorneys in different backgrounds  
12      for an effective result.

13                 This case here, Your Honor, is an epic case where not  
14      only millions of people have been harmed but it also is a  
15      harbinger of how these cases are handled going forward as we  
16      continue to see more and more data breaches. And the  
17      resolution that is made to remedy the harm that the Plaintiffs  
18      suffered is critically important and requires a deep  
19      investigation and approach in prosecuting the case to the  
20      extent necessary and also a thoughtful and multifaceted effort  
21      to achieve a very real and effective resolution.

22                 Ms. Rivas and I together present a powerful  
23      leadership team where we have a combined expertise in complex  
24      civil Plaintiff class action and cyber security governance. We  
25      appreciate Your Honor considering our application.

1                   THE COURT: Thank you, Ms. Germano.

2                   MS. GERMANO: Thank you.

3                   THE COURT: Next is Thomas Demetrio, Kenneth Lumb and  
4 William Gibbs. Anybody here for that group?

5                   (No response.)

6                   Next is the application for Robert Schubert.

7                   MR. JONCKHEER: Thank you, Your Honor. Willem  
8 Jonckheer appearing for my partner, Robert Schubert, who could  
9 not attend the hearing due to irreconcilable conflict. I am  
10 here to speak on his behalf and on behalf of my firm, Schubert,  
11 Jonckheer & Kolbe. We are a seven-person firm in San  
12 Francisco. We have been practicing complex litigation for over  
13 35 years, most of those by Mr. Schubert and about 20 of those  
14 with me in addition.

15                  We represent the Plaintiff Goldweber. We filed a  
16 case in the Northern District of California. We're applying  
17 for a position on the steering committee for the consumer  
18 track.

19                  We submitted a detailed application. I'd like to  
20 just highlight three points that were made in there. The first  
21 is our role in the *Home Depot* data breach. As Your Honor may  
22 recall, there was a derivative litigation accompanying the  
23 consumer and financial cases filed in this court; and our firm,  
24 Schubert, Jonckheer & Kolbe, was appointed co-lead counsel for  
25 the shareholders in that case. And, of course, the theory in

1       that case was that the officers and directors of *Home Depot*  
2       failed to appreciate the risks of imminent cyber attacks and  
3       did not take steps necessary to protect the data of their  
4       customers. And the result was obvious what happened, and the  
5       claim was that they damaged the company by permitting that to  
6       occur.

7               Now, in that case, we were able to achieve a  
8       settlement on behalf of the company. But it's important  
9       because the settlement obtained corporate governance  
10      improvements at both the board and the management level, but  
11      those served to benefit not just the company for preventing  
12      future exposure but also consumers because the goal of the  
13      improvements was to make sure something like this could not  
14      happen again.

15              So in that respect, I think in terms of our  
16       membership of the steering committee we can bring valuable  
17       expertise and perspective to that part of the case because Your  
18       Honor is aware data breach litigation, of course, can produce  
19       substantial monetary results for the class. But an important  
20       component is remedial -- remedial steps that the corporation  
21       needs to take in order to make sure that the same class members  
22       aren't harmed again.

23              So in the *Home Depot* case, we retained our own cyber  
24       security experts to review the current state of affairs and to  
25       come up with civil solutions to the existing problems that were

1 still ongoing. We met face to face with Home Depot's senior  
2 management, the chief information security officer, and his  
3 associates in order to get an understanding of the lay of the  
4 land so that we could come up with a suitable framework and  
5 have the company adopt certain remedial measures to protect it  
6 and the consumers from a recurrence.

7 So we think that in addition to the monetary damages,  
8 of course, in this regard we can make a substantial  
9 contribution as a member of the steering committee to the  
10 overall relief that -- to be obtained for the class. And Your  
11 Honor approved that settlement last October in this court.

12 Secondly, there's been prior reference in this  
13 hearing to the *Anthem* litigation. And, in particular, a prior  
14 applicant referred to the scope and the size of the discovery  
15 in that case. And my firm participated in that process, quite  
16 actively, including handling the documents, reviewing the  
17 documents, preparing for depositions. So in addition to the  
18 kind of the top-level experience we have resolving  
19 breach-related claims, we also have a lot of experience, hands  
20 on, nuts and bolts, with the actual documents. And I think as  
21 we all know you need to have a handle of the key discovery and  
22 to be able to prepare your case if you are going to get  
23 anywhere in the case. So we have -- having spent time doing  
24 that, we think that's additional expertise we can bring to bear  
25 here.

1           And my third -- my third point would be just to  
2 highlight some of our experience as complex litigators. And,  
3 in particular, I would direct Your Honor's attention to my  
4 description of the *Google* litigation in our application.  
5 *Google* was a case we filed in 2010 on behalf of the class of  
6 advertisers. The claim was that advertisers placed their ads  
7 with Google, that Google populated those ads on low-quality  
8 websites and that advertisers would be required to pay for  
9 clicks. And we said -- our allegation was that that was  
10 unlawful, that the placement was unlawful and the advertisers  
11 were damaged.

12           I raise this because it was a nine-year litigation  
13 that only just concluded. Now, we're not -- that's not a goal  
14 that we would try to have in this litigation obviously, Your  
15 Honor. But the point is we took the case through very  
16 extensive discovery, a million pages of documents. Highly  
17 sophisticated expert reports were generated. And it was a very  
18 complex, technical case; and we took it through discovery.

19           We initially were unsuccessful at class cert, but we  
20 petitioned the Ninth Circuit for review. We won reversal at  
21 the Ninth Circuit. We defeated an en banc petition and then  
22 also defeated a petition for cert to the Supreme Court. And  
23 once the case returned to the district court, it was promptly  
24 settled for about 22 million dollars. So we give you that  
25 example as a nutshell of our tenacity and our ability to go toe

1       to toe with the well-heeled corporate Defendants much like the  
2       ones that we are seeing in the courtroom today. In addition,  
3       our application lists certain additional complex cases in which  
4       we've been heavily involved; and I think those reflect the same  
5       thing that I just described.

6                   So just to conclude, we look forward to an  
7       opportunity to work with counsel that Your Honor appoints in  
8       any leadership position, in any role. We think we have a lot  
9       to add. And on behalf of Mr. Schubert and myself and my firm,  
10      I respectfully request appointment to the steering committee  
11      for the consumer cases.

12                  Thank you.

13                  THE COURT: Thank you, Mr. Jonckheer.

14                  Next is the application of Julie Braman Kane.

15                  MR. EIDSON: Your Honor, my name is Mike Eidson; and  
16       I'm president of the law firm of Colson, Hicks & Eidson in  
17       Miami, Florida. I'm not going to talk about a slate of lawyers  
18       because I'm not on one, but this decision rests in the sound  
19       discretion of the Court. I'm not going to talk about how we're  
20       going to handle the case because it's late in the day.

21                  I am in the fortunate position here today that I do  
22       not have to stand here and try to brag about myself while  
23       trying to maintain my professional decorum. Instead, I am  
24       going to brag about my longtime colleague. I am here to  
25       recommend to the steering committee my partner, Julie Kane, who

1       is a 25-year lawyer and a member of my law firm. She is  
2       perfect for this position.

3                  Julie and I are both past presidents of the American  
4       Association for Justice, formerly known as ATLA, the world's  
5       largest trial bar and the organization dedicated to protect the  
6       rights of consumers such as those injured in this very  
7       multidistrict litigation. In fact, Julie is the immediate past  
8       president and made a commitment over a year ago to be at their  
9       annual meeting this week halfway around the world. Because  
10      that commitment was so longstanding, I offered to appear here  
11      in her place today.

12                 There are many reasons why Julie and my law firm  
13      should be on the steering committee. First and foremost, she  
14      is fully qualified and meets the criteria of the Court. She  
15      and my law firm have extensive experience in prosecuting large,  
16      complex matters, including data breach matters, where Julie  
17      currently serves on the steering committee of a major data  
18      breach MDL in the Middle District of Florida.

19                 What sets Julie Kane and my law firm apart from some  
20      of the others is the proven ability to work well with lawyers  
21      from across the country. I personally have served as both the  
22      chair of a major MDL, the *Ford/Firestone* litigation in  
23      Indianapolis, for six years in the past and on executive  
24      committees of MDLs. From my experience, I can tell you that  
25      the key to a successful Plaintiffs' leadership structure is

1       assembling a group of leaders that work well together. We  
2       pride ourselves on being a firm that's a team player with other  
3       Plaintiffs' firms. Julie's rise to become the president of the  
4       leading and largest bar organization of Plaintiffs' trial  
5       lawyers is just one indication of that.

6                  We have been talking -- several lawyers have talked  
7       about cats earlier today, and Julie is an extraordinarily  
8       experienced cat leader. In 2001 when our law firm filed the  
9       *Menorah Gardens* class action where thousands of families were  
10      terrified to learn that their loved ones' bodies had been  
11      desecrated in their graves, Julie managed the class from the  
12      very beginning both with technology and common sense. She  
13      tried a significant number of the individual cases through the  
14      process set up in that class which represented 6,000  
15      individuals, and at the end of the day she made sure that  
16      everyone was satisfied that they got a fair shake.

17                  She has continued managing large litigation. When my  
18      law firm was appointed receiver for Mutual Benefits Corporation  
19      where tens of thousands of investors in fraudulently sold  
20      viaticals were harmed, she managed the class again both with  
21      technology and working efficiently with multiple law firms.  
22      Our firm has been incredibly successful in these matters  
23      because we are technologically savvy, thoughtful in managing  
24      things not by billing thousands of hours but by pragmatically  
25      figuring out how to handle these cases in the best interests of

1       the courts and our clients and our ability to fund these cases  
2       as funding is needed. As the president of this law firm, I can  
3       assure you that our financial obligations will be met should  
4       you appoint Julie for the steering committee.

5                  Julie Kane herself is an extraordinary lawyer. She  
6       has tried dozens of cases in our firm. She is at the very top  
7       of her profession, recognized as such by every single rating  
8       organization.

9                  Last, but certainly not least, my law firm has been a  
10      leader in diversity on purpose. Of our 22 lawyers, half -- 12  
11      of them -- are women. And it has been my goal in building my  
12      law firm over the past 40 years to ensure that we have a bench  
13      of true talent that is also diverse. The fact that Julie is a  
14      woman should not overshadow that she is competent, capable,  
15      experienced, knowledgeable in this field and the immediate  
16      president and the past president of the trial lawyers who  
17      protect the court and these laws.

18                  As I mentioned, I have served in the leadership of a  
19      number of MDLs in the past. That gives me particular pride  
20      that I am able to stand up here with confidence to recommend  
21      you someone who is part of the next generation of leaders from  
22      the Plaintiffs' trial bar. And the fact that she is a woman  
23      who also has all of these criteria make her an ideal  
24      appointment for your steering committee. I can guarantee you  
25      that nobody will outwork her, you will have her complete and

1 total support 24-7 and that of my law firm should you appoint  
2 her, and I respectfully urge you to do so.

3 Thank you very much, Your Honor.

4 THE COURT: Thank you, Mr. Eidson.

5 Next is the application of Bursor & Fisher.

6 MS. WESTCOT: Good afternoon, Your Honor. Sarah  
7 Westcot of Bursor & Fisher.

8 We seek appointment to the Plaintiffs' steering committee  
9 for the consumer track. And there are several factors in favor  
10 of appointing Bursor & Fisher to this committee, factors that  
11 set us apart from some of the firms that you have heard from  
12 today.

13 We have extensive experience handling consumer class  
14 actions and other complex litigation. While we are a small  
15 firm of 14 attorneys, class actions are the core of our  
16 practice and we have a history of success. We have been  
17 appointed class counsel in 27 putative class actions since the  
18 firm's founding in December 2010. We have won 17 of 19  
19 contested motions for class certification, and we've defeated  
20 summary judgment in 11 of 12 instances.

21 We are able to handle cases efficiently and often  
22 quickly, but we also have the experience necessary to litigate  
23 to trial if necessary. The attorneys at my firm have tried  
24 five large-scale class action cases to trial, and we have  
25 achieved awards ranging from 21 million to 299 million dollars.

1           We have been appointed lead or co-lead counsel to  
2 three of the largest classes ever certified, *Nguyen v. Verizon*  
3 *Wireless*, *Zill v. Sprint Spectrum* and *Hendricks v. StarKist*  
4 *Company*. The *StarKist* case resulted in a submission of 2.4  
5 million claims from class members which is the largest number  
6 of claims ever submitted in the history of Rule 23 class  
7 actions.

8           We have experience also specifically with MDL  
9 proceedings, most recently being appointed to represent the  
10 class in the *Blue Buffalo Marketing and Sales Practice*  
11 litigation. Our leadership in that *Blue Buffalo* case  
12 demonstrates our ability to work in collaboration with other  
13 counsel, and we were able to obtain a nationwide class  
14 settlement in that case that resulted in a 32 million dollar  
15 cash settlement fund within two years of our filing of the  
16 complaint.

17           We also have specific data breach and privacy  
18 experience. The case most analogous to the Equifax matter is a  
19 case we filed against Michaels Stores in which Burson & Fisher  
20 was appointed co-lead counsel. In that case, we represented a  
21 nationwide class of consumers who made in-store purchases at  
22 Michaels Craft Stores using their credit and debit cards and  
23 had their private financial information breached as a result.

24           We were appointed by the court in that case as  
25 co-lead counsel along with two other firms. Issues of Article

1       III standing were raised and dealt with. We defeated motions  
2       to dismiss and were able to resolve the case within two years  
3       of filing the complaint. We negotiated a settlement on behalf  
4       of 250,000 class members and obtained relief in the form of  
5       monetary reimbursement for those who suffered monetary damage,  
6       credit reporting services and were able to put in security  
7       audits that would better protect customers in the future.

8                  Burson & Fisher has offices on both coasts, New York,  
9       San Francisco, as well as an attorney that resides locally,  
10      myself. We can offer geographic diversity to the steering  
11      committee that will be tasked with representing the interests  
12      of a putative class that expands the entire country. We also  
13      represent clients in New Jersey, Illinois, Maryland and  
14      California.

15                 As far as investigating an identification of the  
16      claims, we have already retained an expert in the field of  
17      cyber security and computer forensics to assist us with  
18      litigating this case; and we have already been in consultation  
19      with that expert to guide our work to date.

20                 We would ask that the Court appoint Burson & Fisher  
21      to the steering committee to put these qualifications to use in  
22      representing the putative class.

23                 Thank you.

24                 THE COURT: Thank you, Ms. Westcot.

25                 I believe that I have now heard from all of the

1 applicants.

2 Well, thank you very much for your cooperation and  
3 making it possible to do that. I was thinking earlier today  
4 that some people would say that if I thought I could hear from  
5 45 applicants for Plaintiffs' leadership position in a case of  
6 this size in one day that I'd lost my mind. But we did it, and  
7 I appreciate your cooperation.

8 I said earlier that my hope was to hear from  
9 everybody and make a decision and announce it today. I'm not  
10 going to do that.

11 I had a criminal case earlier this week in which a  
12 lady that I had sent to prison wanted to modify her conditions  
13 of supervised release to allow her to live with her fiancé and  
14 two teenage children. And the Government filed a written  
15 response opposing that because the fiancé was -- had a felony  
16 conviction, and that's against our standard conditions to allow  
17 a person on supervised release to associate with a felon.

18 And I couldn't figure out what to do about it reading  
19 the papers; so I said, well, I'll just have a hearing. I'll  
20 just hear from these people, see what they have to say. And so  
21 I did.

22 And the Defendant, a young woman, sat in that witness  
23 chair over there under oath and made such an eloquent plea for  
24 being able to live with the father of her children in one home  
25 and have a family united together, how important that was to

1       her. And I had the boyfriend come up to the podium and swear  
2       that he wasn't going to hurt her or hurt the children. And in  
3       the end, it was easy, an easy decision, let her live with her  
4       -- the father of her children and, you know, try to get the  
5       family back together.

6                   So the hearing made it really easy. This hearing has  
7       not made it any easier. The amount of talent and experience  
8       and ability that's here and that has spoken today is pretty  
9       incredible, and it's not made my job any easier.

10                  I forgot, Ms. Sumner, do you or Mr. Haskins want to  
11       say anything?

12                  MS. SUMNER: Your Honor, first I will say I'm  
13       relieved and I'm sure you are as well that I'm not going to go  
14       through my qualifications to participate in this case.

15                  I just have two requests for Your Honor. One, we  
16       certainly pledge to act with professionalism and civility as we  
17       defend the company, and we know that you will appoint  
18       leadership for the consumers and the financial institutions who  
19       will do the same. And we also ask that you consider relatively  
20       small groups. Given the number of lawyers in this room and the  
21       number of excellent presentations, I know it will be difficult  
22       to winnow it down to a group. But for purposes of moving the  
23       case forward, we ask for you to consider keeping the groups  
24       relatively small.

25                  Thank you, Your Honor.

1                   THE COURT: Thank you.

2                   Well, as I said, I'm not going to make a decision or  
3                   announce a decision right at the moment. I'm going to think  
4                   about it over the weekend. There are a couple of little  
5                   things, relatively small things that I need to look at again.  
6                   And I hope that I will make a quick decision because I  
7                   recognize that really nothing can be done in this case until  
8                   the Plaintiffs' leadership is established and put in place.

9                   So I'm going to take the weekend to think about it  
10                  and hope to get out an order very quickly. And thank y'all  
11                  again.

12                  Court's in recess until further order.

13                  (Proceedings adjourned at 3:38 p.m.)

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C E R T I F I C A T E

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3 UNITED STATES DISTRICT COURT:

4 NORTHERN DISTRICT OF GEORGIA:

5

6 I hereby certify that the foregoing pages, 1 through  
7 138, are a true and correct copy of the proceedings in the case  
8 aforesaid.

9 This the 11th day of February, 2018.

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13

/s/ Susan C. Baker

14

Susan C. Baker, RMR, CRR  
Official Court Reporter  
United States District Court

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